BHM & CT Scheme of Syllabus



w.e.f. 2019

Bachelor of Hotel Management & Catering Technology



Department of Tourism & Hotel Management ensures that the people who will lead tomorrow receive focused education with a perfect blend of industrial exposure. It believes in laying strong foundation of human values and moral education and dreams of nurturing contributors and civilized citizens for the country.

The course familiarizes the students with the Hospitality/Tourism Business & Management. The course is blend of theory and practical to develop a professional attitude & skills for trade in students. Being professional in nature the course aims to inculcate professional values & ethics with focus on hospitality/tourism management & operations. Credit Scheme for the sessions 2019 and onwards

Choice Based Credit System

Regulation for Bachelor of Hotel Management & Catering Technology (BHM&CT)

Introduction

Hotel Management is the ideal program for students with an international drive, entrepreneurial flair, commercial insight and a service –minded approach. In addition to management skills, considerable attention is being paid to professional skills and theory in order to help you develop the right attitude for the industry.

Objectives In the Hotel Management programme, you learn how to successfully lead a business in the international hospitality industry as a manager or entrepreneur. You learn to translate the wishes and desires of your guests into appealing, customer-oriented products and services. You learn how to find the right balance between 'How should I run my business?' and 'How can I pamper my guests?'. The hospitality business is not for those seeking a nine-to-five, Monday-to-Friday work pattern, nor is it an environment that will appeal to everybody. However, it may be ideal for you if you want to work in a customer-focused business environment with a wide range of specialist opportunities. Furthermore, provided you are flexible, it offers the chance of rapid career progression: it is not uncommon for successful management trainees to reach



general management positions in large hotels within five to seven years after graduating.

In the following four years, you will learn generic skills by being exposed to contemporary management theories applied to the context of hospitality industry-specific operations. Attention is given to tactical and strategic management in areas like event management, financial management, human resource management, revenue management and entrepreneurship. In the meantime, you will develop research skills, complete a five/sixmonth traineeship in the industry and be able to deepen your knowledge in a specific field by participating in a minor programme for one semester.

Extensive interaction with the industry plays an important role throughout the programme. Apart from traineeships and the graduation assignment, this is being achieved by involving industry representatives in our projects, constructing cases, delivering guest lectures and hosting excursions.

Programme Structure

- i. This program is a whole time program of the Indira Gandhi University.
- ii. This is an intensive program of study of 4 academic sessions.
- iii. The program is divided into eight semesters and there shall be an examination at the end of each semester.
- iv. Each semester shall comprise of courses as indicated in course structure each of three/ four hours per week equivalent teaching obligation and equal amount of self study. Projects, exercises/case studies and assignments will be an integral part of the pedagogy.

A course is a set of instructions pertaining to pre-determined contents (Syllabus), delivery mechanism, and learning objectives. Every course offered will have three components associated with the teaching-learning process of the course, namely:

- Lecture symbolized as L;
- Tutorial symbolized as T; and
- Practical symbolized as P.

L stands for one one-hour lecture session per week; T stands for one two-hour tutorial session per week consisting of participatory discussion (between teacher and students or

Course



teaching assistant and students) or self study / desk work / brief seminar presentations etc. by students (these can include such novel methods that make a student absorb and assimilate more effectively the contents delivered in lecture classes); and P stands for one two-hour practice (laboratory work) session per week (this consists of hands-on experience, laboratory experiments, field studies, case studies, etc. that equip students to acquire the much-required skill component).

Eligibility

10+2 senior school certificate examination in any stream with at least 50% marks (47.5% in case of a candidate belonging to SC candidates of Haryana only)

Seats

Admission will be offered on 60 seats

Scheme of instruction

i. There shall be eight semesters comprising of different courses/subjects of Hotel management. Each semester is of 4-5 months duration.

Evaluation

Evaluation of student in each course would be as follows unless otherwise mentioned specifically for a particular course:

Intern	al Evalua	tion		20)%
Extern	al Exam			80)%
1	,		1	1	

The grade points awarded to a student in any particular course/paper will be based on the performance of the student in the internal assessment (sessional tests, attendance and assignments/seminar presentations) and the external assessment (end semester examination) taken together.

The distribution of the weightage of marks in the internal assessment will be as under:

Sessional Test	10 marks
Assignment/seminar presentation	05 marks
Attendance	05 marks

Size of class to start any Discipline Centric elective course will be a minimum of 5 students.

One Credit – it means One theory Period for one hour duration per week One tutorial period of one hour duration per week One practical period for two hour duration per week



Total Credits: 174 Total Marks: 3450

Indira Gandhi University

Department of Tourism & Hotel Management



Bachelor of Hotel Management & Catering Technology - Four Years

Under Choice Based Credit System

Discipline Specific Core Course (Six Credit Each)

Semester-I

DSC-2A: Food & Beverage Service Foundation -I

DSC-3A: Accommodation & Front Office Operations Foundations -I

Semester-II

DSC-1B: Food Production Foundation -II

DSC-2B: Food & Beverage Service Foundation -II

DSC-3B: Accommodation & Front Office Operations Foundations -II

Semester-III

DSC-1C: Introduction to Indian Cookery-I

DSC-2C: Food & Beverage Service Operations-I

DSC-3C: Accommodation & Front Office Operations -I

Semester-IV

DSC-1D: Regional Cuisines of India -II

DSC-1D: Food & Beverage Service Management -II

DSC-1D: Accommodation Management -- II

Semester-V

DSC-1E: Food Production Operations Industry Exposure -I

DSC-2E: Food & Beverage Service Operations Industry Exposure -I

DSC-3E: Accommodation & Front Office Operations Industry Exposure -I

Discipline Specific Elective (Six Credit Each)

DSE-1B: Regional Cuisines of India -III

DSE-1D: Food & Beverage Service Management -III

DSE-1F: Accommodation Management -III

DSE-2A: Researching for Hospitality & Tourism Management

DSE-2B: Project Work

DSE-3A: Hospitality Laws

DSE-3B: Hospitality Marketing

DSE-4A: Human Resource Management

DSE-4B: Human Resource Practices (Industry Exposure)

DSE-5A: Safety, Security and Travel Documentation

DSE-5B: Safety, Security and Travel Documentation Facilitation Practices (Industry Exposure)

DSE-6A: Retail Management

DSE-6B: Practices in Retail Management (Industry Exposure)

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DSE-7A: Event Management DSE-7B: Practices in Event Management (Industry Exposure) DSE-8A: Laundry Management DSE-8B: Practices in Laundry Management (Industry Exposure) DSE-9A: Food Service Management DSE-9B: Practices in Food Service Management (Industry Exposure) **DSE-10A:** Accommodation Management DSE-10B: Practices in Accommodation Management (Industry Exposure) **DSE-11A:** Culinary Management DSE-11B: Practices in Culinary Management (Industry Exposure) DSE-12A: Bakery Management DSE-12B: Practices in Bakery Management (Industry Exposure) DSE-13A: Front Office Management DSE-13B: Practices in Front Office Management (Industry Exposure) DSE-14A: Foreign Cuisines (Italian/ Chinese/ Mexican/ Thai/Others) DSE-14B: Practices in Foreign Cuisines (Industry Exposure)

Ability Enhancement Compulsory Courses (Two Credit Each)

AECC-1A: Computer Applications

Foundation Elective Courses (Two Credits)

FEC-1B: Communication Skill & Personality Development

Ability Enhancement Compulsory Foundation Courses (Two Credit Each)

AECFC-2A: Environmental Sciences

Skill Enhancement Elective Courses (Two Credit Each)

SEC-1: Accounting Skills for Hospitality
SEC-1A: Summer Training Report
SEC-2: Workshop course I.C.T & Personality Development
SEC-3: Personality Skills for Hospitality – Learning from Industry
SEC-4A: Skills enhancement for Media & Journalism in Hospitality
SEC-4B: Application of Computers in Hospitality & Tourism
SEC-4C: Web Applications in Hospitality & Tourism
SEC-4D: Foreign Language Skills – (French/ Spanish/ German)
SEC-5A: Writing Skills for Hospitality (Writing of Industry Reports)
SEC-5C: Trade Presentation Skills
SEC-5D: Foreign Language Skills –(French/ Spanish/ German) Learning from Industry.



For Four Year BHMCT Programme in semester VII&VIII candidate may choose any one from 06-14. Institutions may fix a group size for DSE Options say about 15-20 Students per group *Wherever there is practical there will be no tutorials and vice-versa

Sem	Course offered	Course name	Credit	Hours per week	External	Internal	Marks
I	DSC-1 A Theory	Food Production Foundation-I	4	4	80	20	100
	DSC-1 A Practical	Food Production Foundation-I	2	4			50
	DSC-2 A Theory	Food & Beverage Service Foundation-I	4	4	80	20	100
	DSC-2 A Practical	Food & Beverage Service Foundation-I	2	4			50
	DSC-3 A Theory	Accommodation & Front Office Operation Foundation-I	4	4	80	20	100
	DSC-3 A Practical	Accommodation & Front Office Operation Foundation-I	2	4			50
	AECC 1A	Computer Applications	4	4	60	40	100
	AECFC 1A	Environmental Science (Foundation Course)		2	80	20	100*
		Seminar	1				25**
			23	34			675
		in this Semester					
II	DSC-1 B Theory	Food Production Foundation-II	4	4	80	20	100
	DSC-1 B Practical	Food Production Foundation-II	2	4			50
	DSC-2 B Theory	Food & Beverage Service Foundation-II	4	4	80	20	100
	DSC-2 B Practical	Food & Beverage Service Foundation-II	2	4			50
	DSC-3 B Theory	Accommodation & Front Office Operation Foundation-II	4	4	80	20	100
	DSC-3 B Practical	Accommodation & Front Office Operation Foundation-II	2	4			50
	FEC 1B	Communication Skill & Personality Development	2	2	40	10	50***

B.H.M.C.T. Year 1



Seminar	1				25		
Total Credits in this Semester	21	26			525		

Industrial Visit: - Students shall have to go on 5-7 days industrial visit at the end of the IST semester so as to have the feel of the Industry.

Note:- After end of the II nd semester examination all the students have to go through A 06 (Six) week Industrial summer training to different Hotel and hospitality organization.

B.H.M.C.T. Year II

Sem	Course offered	Course name	Credit	Hours per week	External	Internal	Marks
III	DSC-1 C	Introduction to Indian	4	4	80	20	100
	Theory	Cookery-I					
	DSC-1 C	Introduction to Indian	2	4			50
	Practical	Cookery-I					
	DSC-2 C	Food & Beverage	4	4	80	20	100
	Theory	Service Operation-I					
	DSC-2 C	Food & Beverage	2	4			50
	Practical	Service Operation-I					
	DSC-3 C	Accommodation &	4	4	80	20	100
	Theory	Front Office					
		Operation -I					
	DSC-3 C	Accommodation &	2	4			50
	Practical	Front Office					
		Operation -I					
	SEC-1	Accounting Skills for	2	2	50	-	50
		Hospitality					
	SEC-1-A	Summer Training	2	2	Viva-		50
		Report			Voice25+		
					Project25=50		
		Seminar	1				25
	Total Credit	s in this Semester	23	28			575
IV	DSC-1 D	Regional Cuisines of	4	4	80	20	100
_ ,	Theory	India –II					
	DSC-1 D	Regional Cuisines of	2	4			50
	Practical	India –II					
	DSC-2 D	Food & Beverage	4	4	80	20	100
	Theory	Service Operation-II					
	DSC-2 D	Food & Beverage	2	4			50
	Practical	Service Operation-II					
	DSC-3 D	Accommodation &	4	4	80	20	100
	Theory	Front Office					
	5	Operation -II					
	DSC-3 D	Accommodation &	2	4			50
	Practical	Front Office					
		Operation -II					
	SEC-2	Work Shop course	2	4	-	50	50
		I.C.T & Personality					
		Development					
		(Practical)					
		Seminar	1				25

Total Credits in this Semester	21	28		525	

B.H.M.C.T. Year III

Sem	Course offered	Course name	Credit	Hours per week	External Viva- voice(50)+ Presentation (50) + Assignment(50)	Internal	Marks
V	DSC-1 E Practical	Food Production Operations Industry Exposure	6		50+50+50		150
	DSC-2 E Practical	Food & Beverage Service Operations Industry Exposure	6		50+50+50		150
	DSC-3 E Practical	Accommodation & Front Office Operations Industry Exposure	6		50+50+50		150
	SEC-3	Personality Skills for Hospitality- Learning from Industry	2		Viva- voice(50)	-	50
			20				500
		in this Semester					
VI	DSE-1 B or DSE-1 D or DSC-3 F Theory	Regional Cuisines of India –III or Food & Beverage Service Management-III or Accommodation & Front Office Operation Operation- III	4	4	80	20	100
	DSE-1 B or DSE-1 D or DSC-3 F Practical	Regional Cuisines of India –III or Food & Beverage Service Management-III or Accommodation & Front Office Operation Operation- III	2	4			50
	DSC-2 A	Researching for Hospitality &	4	4	80	20	100



	Tourism					
	Management					
DSC-2 B	Project	4	4	80	20	100
	work					
DSC-2-E	Project	2	4			50
Practical	work					
DSC-3 A	Hospitality Laws	4	4	80	20	100
DSC-3 B	Hospitality	4	4	80	20	100
	Marketing					
	Seminar	1				25
Total Cre	dits in this Semester	25	28			625

B.H.M.C.T. Year IV

Sem	Course	Course name	Credit	Hours	External	Internal	Marks
	offered			per week	1.0	1.0	
VII	SEC- 4 A/B/C/D Practical	Skill enhancement for Media & Journalism in Hospitality / Application of Computers in Hospitality & Torism/ Web Applications in Hospitality & Tourism/ Foreign Language Skills – (French/ Spanish/ German)	2	4/4/4	40	10	50
	DSE-4 A Theory	Human Resource Management	6	6	80	20	100
	DSE-5 A Theory	Safety, security and Travel Documentation	6	6	80	20	100
	DSE-6A to 14A Theory	Select from List	6	6	80	20	100
		Seminar	1				25
		·	21	22			375
		<u>s in this Semester</u>					
Sem	Course offered	Course name	Credit	Hours per week	External Viva- voice(50) + Presentat ion (50) + Assignm ent(50)	Internal	Marks
VIII	SEC-5 A/B/C/D Practical	Writing Skills of Hospitality(Writing of Industrial Reports/ Hospitality operation Software Skills/ Trade Presentation Skills) / Foreign Language Skills – (French/ Spanish/ German)	2	4	50		50
	DSE-4 B	Human Resource Practices	6	6	50+50+5		15



Practical	(Industry Exposure)			0	
DSE-5-B	Safety, Security, and	6	6	50+50+5	150
Practical	Travel Documentetion			0	
	Facilitation				
	Management Practices (
	Industry Exposure)				
DSE-6-B to	Select from List	6	6	50+50+5	150
14-B	(Industry Exposure)			0	
Practical					
Total Credits	s in this Semester	20	22		500

*The IGU Syllabus of the subjects (Environmental Science) shall be same applicable.

** In Each semester there will be a paper on seminar presentation of 25 marks i.e. 1 credit. In this paper the student will require to present a seminar of about 20 minutes on the theme/ topic such as review of research papers/ articles published in national/ international journals in the area of Hotel and Tourism Management and related areas. The topic will be selected by the student in consultation with the teacher allotted to him/her by the department/ institution.

The head of department/ institution will constitute a committee of teachers from the concerned department to evaluate the seminar presentation. The evaluation (Internal evaluation only) will be based on the presentation of student, depths of subject matter and answer to questions.

***Internal examination will be:

Assignment/seminar presentation	05 marks
Attendance	05 marks

1. The internal assessment marks shall be based on factors such as: Ten marks for one internal test, five marks for written assignments and presentations and five marks for Class attendance (as per university ordinance).

- 2. The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory and consist 8 small questions of equal marks each, covering the whole syllabus. The remaining 8 questions will be set from the syllabus on two questions from each unit basis; out of which the students will attempt four questions selecting one from each unit. All questions carry equal marks each.
- 3. The duration of written examination for each course shall be three hours.
- 4. A candidate can complete all the eight semesters within a maximum period of 7 years from the date of admission to the first semester of the programme.
- 5. Admission to the first semester of the Programme shall be open to candidates who have passed

Senior Secondary Examination i.e. 10+2 with at least 50% marks (47.5% marks in case of SC/ST candidates) in aggregate from Board of School Education Haryana, Bhiwani or any other examination recognized by M.D University Rohtak as equivalent thereto.

The Examinations for the odd semesters shall ordinarily be held in the month of December/January and for the even semesters in the month of May/June or on such dates as may be fixed by the Vice-Chancellor. All Supplementary examinations will be held for re-appear/failed candidates along with regular semester examinations.

6. Lateral Entry (10% seats of sanctioned intake): After passing one year Diploma Course (s) from



the Institute of Hotel & Tourism Management or any other examination recognized by Indira Gandhi University Meerpur, Rewari or equivalent thereto after 10+2 shall be eligible for admission in 2nd year.

- 7. The last date for the receipt of training report in the office of the Controller of Examinations shall be one month after the date of completion of training.
- 8. The medium of instruction and examinations shall be English Only.
- 9. A candidate who fails to obtain pass marks in training report shall be accorded opportunity to undergo training again and the same shall be assessed by an External Examiner.
- 10. The evaluation of the Training Report shall be done by the external examine(s).
- 11. The Training Report will be submitted in the form specified as under:
 - a. The typing should be done on both sides of the paper (instead of single side printing)
 - b. The font size should be 12 with Times New Romanfont.
 - c. The Training Report may be typed in 1.5 line spacing. But the References/Bibliography should be typed in single space.
 - d. The paper should be A-4 size.
 - e. Two copies meant for the purpose of evaluation may be bound in paper- and submitted to the approved authority.
- 12. The comprehensive viva-voce /Practical shall be conducted by a Board of Examiners to be appointed by the Vice-Chancellor on the recommendation of the Chairperson, consisting of the following members:

One Internal Faculty, nominated by the Director/Principal/Chairperson of the concerned Institute/College;

One External Examiners from the academic field

- 13. The minimum percentage of marks to pass the examination in each semester shall be:
 - a. 40% in each written papers and internal assessment/computer practical/workshop;
 - b. 40% in Training Report and Viva-Voce/Comprehensive Viva-voce, separately;
 - c. 40% in the total of each semester examination.
- 14. Any dispute arising on account of implementation of this ordinance shall be referred to a committee of three members to be appointed by the vice chancellor and its decision shall be final and binding on all. The procedure and rules for this Programme, implementation shall be a binding on the college/ institutes, which will be framed and approved by the University from time to time.
- 15. Any other provision not contained in the above shall be governed by the rules and regulations framed by the University from time to time particularly in ref to common ordinance for Under Graduate Programmes of the University.
- 16. There shall be practical labs for Computer Application papers as per university guidelines for the paper in first semester.

Semester – 1



DSC-1A: Food Production Foundation -I

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1 Professional Kitchen & Cooking: Introduction, Definition, and its importance; Personal & Kitchen Hygiene, Uniform, Protective clothing, Kitchen Layouts(Basic, Bulk and Show kitchens), Hierarchy of Kitchen Department, Classical Kitchen Brigade, , Modern Staffing in various hotels, Duties & Responsibilities of various chefs in kitchen, their attributes; coordination of kitchen with other departments.
- Unit 2 Kitchen Equipments, Fuels & Safety: Kitchen Equipments, Classification, Description, Usage, Upkeep and Storage, Kitchen Tools, Knives, Their Usage, Care & Maintenance, Workstations, Safety Procedures, Fuel Types, Usage and Precautions. Fire Introduction, Types and handling fires and usage of extinguishers; Basic First Aid- Burns, Scalds, Cuts
- Unit 3 Ingredients used in cooking: Herbs & Spices, Cereals and Pulses, Fruits and Vegetables, and Salt, Sweeteners, Fat, Milk and Milk Products: Introduction, Types, Purchasing, Storing Considerations and their key uses in kitchen
- Unit 4 Stocks, Sauces, Soups and Salads: Stocks: Introduction, Classification, Usage, Preparation; Sauces: Introduction, Classification, Usage, Thickening Agents, Preparation of Mother Sauces, Understanding their derivatives, propriety sauces, making of good sauce, emerging trends, Soups: Introduction, Classification, Preparation, Salient Features, Care and precautions, trends in soup presentation. Salads: Introduction, compositions, types, dressings, emerging trends.

Practical

- ◆ Understanding Personal Hygiene & Kitchen Hygiene □ Grooming for Professional Kitchen – Do's & Don't's □ Understanding kitchen Layouts.
 □ Familiarisation with kitchen equipments and tools
- ◆ Fuels Their usage and precautions □ Kitchen First Aid □ Handling Fire
- ◆ Familiarization, identification of commonly used ingredients in kitchen □ Preparation of Stocks, Mother Sauces and at least two derivatives each.



 Preparation of Soups (Minestrone, Consommés, Cream Soups, Puree Soups, Clear Soups, Bisques, Cold Soups, Chowders and others)

Suggested Readings:

- Accompaniments & Garnishes from waiter; Communicate: Fuller J. Barrie & Jenkins
- Cooking Essentials for the New Professional Chef
- Food Production Operations: Parvinder S Bali, Oxford University Press
- Larder Chef By M J Leto & W K H Bode Publisher: Butterworth- Heinemann
- Modern Cookery (Vol- I) By Philip E. Thangam, Publisher: Orient Longman
- Practical Cookery By Kinton & Cessarani
- Practical Professional Cookery By Kauffman & Cracknell
- Professional Cooking by Wayne Gislen, Publisher Le Cordon Bleu
- Purchasing Selection and Procurement for the Hospitality Industry By Andrew Hale Feinstein and John M. Stefanelli
- The Professional Chef: Le Rol A. Polsom
- Theory of Catering By Kinton & Cessarani
- Theory of Cookery By K Arora, Publisher: Frank Brothers



Semester – 1

DSC-2A: Food & Beverage Service Foundation -I

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1 Food and Beverage Services: Introduction, Concept, and Classification of Catering Establishments, their importance; Personal Hygiene, Uniform & Grooming Standards, F&B Service Outlets & Familiarisation with their Layouts(Tea Lounge, Coffee Shop, Restaurant, Banquets, Staff Cafeteria), Hierarchy of F&B Service Department, F&B Service Brigade, Modern Staffing in various hotels, Duties & Responsibilities of various employees in F&B Service, their attributes; coordination of F&B Service with other departments.
- Unit 2 Food Service Equipments, Fuels & Safety: Food ServiceEquipments, Classification, Description, Usage, Upkeep and Storage, Food Service Tools, Their Usage, Care & Maintenance, Side Stations, Safety Procedures, Fuel – Types, Usage and Precautions while Food Service. Fire, Safety & Emergency Procedures – Introduction, Types and handling fires and dealing with emergencies.
- Unit 3Food Service -1: Table Crockery, Cutlery, Glassware (Bar Glassware not included)
Condiments, Sweeteners, Menu Concept, Types, Salient Features, Menu Designs,
Presenting of Menu, Layout of Table, Napkin Folding (At least Ten Types), Receiving and
Greeting the Guests.
- Unit 4 Food Service-II : Introduction, Classification of Services, Usage and Service Methods, Preparation for Services, Mise-en-place and Mise-en-scene, arrangement and setting up of station, Par stocks maintained at each side station, Functions performed while holding a station, Method and procedure of taking a guest order, emerging trends in Food Services and salient features.

Practical

- Understanding Personal Hygiene & Food Service Hygiene
 Grooming for Professional Food Service
 – Do's & Don't's
 Understanding Food Service Outlets.
- Familiarisation with Food Service equipments and tools
- ✤ Fuels Their usage and precautions while dealing with them in F&B Outlets
- Handling Fire and Emergency Procedures
- ✤ Familiarization, identification of crockery, cutlery, hollowware, flatware and tableware in F&B Outlets □ Services of Soups (Minestrone, Consommés, Cream Soups, Puree Soups, Clear Soups, Bisques,



Cold Soups, Chowders and others) \Box Understanding Service Methods, Setting up of Side Station, Table Layouts, Napkin Folding and Presenting Menus.

Suggested Reading:

- Food & Beverage Service Dennis R.Lillicrap. & John A. Cousines. Publisher: ELBS
- Food & Beverage Service Management Brian Varghes
- Food & Beverage Service Training Manual Sudhir Andrews, Tata Mc Graw Hill.
- Food & Beverage Service Lillicrap & Cousins, ELBS
- Introduction F & B Service- Brown, Heppner & Deegan
- Menu Planning- Jaksa Kivela, Hospitality Press
- Modern Restaurant Service- John Fuller, Hutchinson
- Professional Food & Beverage Service Management Brian Varghese
- The Restaurant (From Concept to Operation)
- The Waiter Handbook By Grahm Brown,



Semester – 1

DSC-3A: Accommodation & Front Office Foundation -I

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1 Accommodation Sector: Introduction, Concept, and its importance; Types & Classification of Hotels on different basis; Star Categorization, Heritage Hotels and others in India, Organisation Structure of Hotels; Origin, growth and development of Hotel Sector in India.(ITC, The Taj Group, The Oberoi Group), Foreign Hotel Chains in India – Hilton, Marriott, Hyatt
- Unit 2 The Guest Accommodation: Guest Rooms, Types, Layouts, Salient Features, Description, Guest Room amenities, supplies and services, Floors, Room Name List Patterns, Guest Elevators, Floor Pantries, Guest Safety on Floors, Guest Safety Procedures during Fire, emergencies
- Unit 3 Hotel Front Office : Front Office Introduction, Functions and its importance, Different sections of the front office department and their layout and importance Reservation, Reception, Concierge, Bell desk, Lobby, Telephones, Cashier, Inter and Intra- department coordination. Organisation structure of Front Office, Key Responsibilities, Job Descriptions, Attributes of Front Office Personnel, Uniform and Grooming Standards.
- Unit 4 Hotel Housekeeping: Introduction, Meaning and definition Importance of Housekeeping, Sections of Housekeeping, Responsibilities of the Housekeeping department, a career in the Housekeeping department. Housekeeping Department: Organizational framework of the Department (Large/Medium/Small Hotel), Role' of Key Personnel in Housekeeping, Job Description and Job Specification of staff in the department, Attributes and Qualities of the Housekeeping staff skills of a good Housekeeper, Inter departmental Coordination with more emphasis on Front office and the Maintenance department, Hygiene and Grooming Standards of Housekeeping Personnel

Practical

- ✤ Understanding Personal Hygiene Grooming Standards □ Understanding Layouts of Front Office and Housekeeping.
- ✤ Familiarisation with equipments and tools □ Rooms layout and standard supplies. (Amenities) □ DO'S and Don'ts for new entrants/employees in the front office □ Hotel terminology

Note: For focused inputs of accommodation the practical hours may be split up i.e first Two for Front Office and next Two for Housekeeping, thus completing 4 practical lab hours per week of two credit equivalence.



Suggested Readings:

- Hotel Hostel and Hospital Housekeeping Joan C Branson & Margaret Lennox (ELBS).
- Hotel House Keeping Sudhir Andrews Publisher: Tata Mc Graw Hill.
- Hotel Housekeeping Operations & Management Raghubalan, Oxford University Press.
- Housekeeping and Front Office Jones
- Security Operations By Robert Mc Crie, Publishe: Butterworth Heinemann
- The Professional Housekeeper Tucker Schneider,; Wiley Publications
- Front Office Training manual Sudhir Andrews. Publisher: Tata Mac Graw Hill
- Managing Front Office Operations Kasavana & Brooks Educational Institution AHMA Front Office Operations and management Ahmed Ismail (Thomson Delmar).
- Managing Computers in Hospitality Industry Michael Kesavana & Cahell.
- Front Office Operations Colin Dix & Chris Baird.
- Front Office Operation Management- S.K Bhatnagar, Publisher: Frank Brothers
- Managing Front Office Operations By Kasvan & Brooks



Computer Applications (AECC 1A)

Theory 60

Practical 40

Unit 1

Computer Basics: Introduction, Characteristics of a computer, Classification of Computers, Applications of Computer, Basic Components of PC, Hardware and Software: Introduction, Computer Memory, Secondary memory, computer peripherals, output devices, internet basics, surfing the internet, sending email.

Unit II

Word processing: introduction and working with MS-Word in MS-Office; word basic commands; formatting – text and documents; sorting and table; working with graphic; introduction to mail merge. **Unit III**

Spread sheets: working with EXCEL-formatting, functions and formulae, chart features; working with graphics in Excel; using worksheets as database in accounting, marketing, finance and personnel areas. **Unit IV**

Presentation with Power-point: Power-point basics, creating presentations the easy way, working with graphics in power-point; show time, sound effects and animation effects.

References:

- 1. Date. C.J: An Introduction to Database Systems, Addison Wesley, Massachusetts.
- 2. Dienes, Sheila S: Microsoft office, Professional for Windows 95; Instant Reference; BPB publication, Delhi.
- 3. Mansfield, Ron: The Compact Guide to Microsoft office; BPB publication, Delhi.
- 4. Norton, peter: Working with IBM-PC, BPB Publication Delhi.
- 5. O"Brian, J.A: Management Information Systems, Tata McGraw Hill, New Delhi.
- 6. Renu Gupta, Computer applications in Business, Mahavir Publications, Delhi



Semester – II

DSC-1B: Food Production Foundation -II

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1Methods of Cooking: Introduction, Definition, and its importance; Types- Baking, Broiling,
Grilling, Frying, Steaming, Stewing, Poaching, Poeling, Roasting, Frying, Sautéing,
Braising
Cooking with Microwave, Ovens, Gas, Induction Plates and other such
media. HACCP Standards and Professional Kitchens.
- Unit 2 Eggs, Poultry and Meat: Eggs Introduction, Usage in Kitchen, Structure of Egg, Classification, Grading of Eggs, Types, Selection, Storage and preparation of breakfast dishes with eggs. Poultry and Game: Introduction, Classification, Selection Criterion, Cuts of Poultry, Yield and simple Indian preparations. Meat: Characteristics, selection and grading, Classification (Bovines, Ovines and Swines), Categories, Cuts of Meat, Storage and handling.
- Unit 3 Fishes in cooking: Introduction, Types, Purchasing, Storing Considerations, Fish & Shellfish, Their Classification, Cuts of Fish, Popular Species of Fish, Classical Preparations of Fish, Common cooking methods used for sea food.
- Unit 4 Vegetable, Cuts & Cookery: Introduction, Vegetables, Pigment and Colour Changes, Effect of Heat on vegetables, Cuts of Vegetables, nutritional and hygiene aspects. Some Indian Cuts on vegetables: Broccoli, Cabbage, Potatoes, Onions, Spinach, Cucumber, Tomatoes, avocado. Beetroot, French Beans, Gourd, Bottle Gourd, Pumpkin, Okra, Colocasia, Spinach, Carrot, Turnips commodities

Practical

- Understanding Methods of Cooking & HACCP Standards
- Cooking in Professional Kitchen Do's & Don't's
- Understanding Eggs and their simple Breakfast Preparations ;Preparation of:
 - o Hard & soft boiled eggs.
 - o Fried eggs.
 - o Poached eggs.
 - o Scrambled eggs.
 - o Omelet's (Plain, Spanish, Stuffed)
 - Familiarisation with, Poultry, Meats & Fishes Their Simple Cuts and Cooking
 - Vegetables Their usage and cooking precautions
 - Cuts of vegetables

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- Julienne
- Jardiniere
- Dices
- Cubes
- Macedoine
- Paysanne
- Shredding Mire- poix
- Blanching of Tomatoes and Capsicum.
 Cooking vegetables:
 - Boiling (potatoes, peas)
 - Frying (Aubergine, Potatoes)
 - Steaming (Cabbage)
 - Braising (Potatoes)
 - Braising (Onions, cabbage)
- ❖ Simple Vegetable and Meat Cookery □ Identification of types of rice varieties & pulses. □ Simple preparation of Boiled rice (Draining & Absorption) method. □ Fired rice. □ Simple dal preparation □ Wheat, products like making chapattis, parathas, phulkas, Kulchas & puris.
- Simple Breakfast Preparations: □ Preparation of Puri/ Bhaji, Allo Paratha, Chola Bhatura, □ Preparation of Continental Breskfast

Suggested Readings:

- Accompaniments & Garnishes from waiter; Communicate: Fuller J. Barrie & Jenkins
- Cooking Essentials for the New Professional Chef
- Food Production Operations: Parvinder S Bali, Oxford University Press
- Larder Chef By M J Leto & W K H Bode Publisher: Butterworth- Heinemann
- Modern Cookery (Vol- I) By Philip E. Thangam, Publisher: Orient Longman
- Practical Cookery By Kinton & Cessarani
- Practical Professional Cookery By Kauffman & Cracknell
- Professional Cooking by Wayne Gislen, Publisher Le Cordon Bleu
- Purchasing Selection and Procurement for the Hospitality Industry By Andrew Hale Feinstein and John M. Stefanelli
- The Professional Chef: Le Rol A. Polsom
- Theory of Catering By Kinton & Cessarani
- Theory of Cookery By K Arora, Publisher: Frank Brothers



Semester – II

DSC-2B: Food & Beverage Service Foundation -II

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1 Non Alcoholic Beverages & Mocktails: Introduction, Types (Tea, Coffee, Juices, Aerated Beverages, Shakes) Descriptions with detailed inputs, their origin, varieties, popular brands, presentation and service tools and techniques. Mocktails Introduction, Types, Brief Descriptions, Preparation and Service Techniques
- Unit 2 Coffee Shop & Breakfast Service: Introduction, Coffee Shop, Layout, Structure, Breakfast: Concept, Types & classification, Breakfast services in Hotels, Preparation for Breakfast Services, Mise-en-place and Mise-en-scene, arrangement and setting up of tables/ trays, Functions performed while on Breakfast service, Method and procedure of taking a guest order, emerging trends in Breakfast Services and salient features.
- Unit 3 Food and Beverage Services in Restaurants: Introduction, Concept of Restaurant, Types of Restaurants, their salient features; Set up of Restaurants and their Layouts, Restaurant Teams Organisational Structure, Modern Staffing in various hotels, Method and procedure of receiving guests, taking guest orders, Service equipment used and its maintenance, Coordination with housekeeping for soil linen exchange, Physical inventory monthly of crockery, cutlery, linen etc., Equipment, furniture and fixtures used in the restaurant and their use and maintenance, Theme and Speciality Restaurants, Celebrity Restaurants.
- Unit 4 Room Service/ In Room Dinning: Introduction, Concept of Room Service/ In Room Dinning, Their Salient Features, Understanding Guest expectations in Room Service, Room ServiceEquipments, Set up of Trays & Trolleys, Upkeep and Storage, Service Tools, Clearance, Presentation of Bills, Room Service Dos & Don'ts. Mini Bar Management in Guest Rooms, Guest Interaction Have and Have not's.

Practical

- 1. Understanding Non Alcoholic Beverages, Types & Service Techniques
- 2. Guest Interactions while on Food Service Do's & Don't's
- 3. Understanding Mocktails, Their Presentation and Services (At least ten types of Mocktails)
- 4. Breakfast Services: Types, Breakfast Layouts, Menu Knowledge, Table Services, Clearance & Acknowledging guests.
- 5. Familiarisation with Food Service in Restaurants (Receiving Guests, Table Layouts, Complimenting them, Presentation of Bills, Dealing with in house/residential guests)



- 6. Restaurant Services Their salient features, Table Layouts, Presenting Menus, precautions while dealing with guests, Commitments with guests, Food Pickup Procedures, Clearance and Dishwashing Procedures
- 7. Room Service Practical, Taking of Orders, Delivery of Food Services, Identifying Room Service Equipment, Importance of Menu Knowledge for Order-taking (RSOT functions/procedures), Food Pickup Procedure, Room service Layout Knowledge, Laying of trays for various orders, Pantry Elevator Operations, Clearance Procedure in Dishwashing area, Room service Inventories and store requisitions

Suggested Reading:

- Food & Beverage Service Dennis R.Lillicrap. & John A. Cousines. Publisher: ELBS
 Food & Beverage Servicel Sudhir Andrews, Tata Mc Graw Hill.
- Food & Beverage Service Lillicrap & Cousins, ELBS
- Introduction F & B Service- Brown, Heppner & Deegan
- Modern Restaurant Service- John Fuller, Hutchinson
- Professional Food & Beverage Service Management Brian Varghese
- The Restaurant (From Concept to Operation)



Semester – II

DSC-3B: Accommodation & Front Office Foundation -II

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1
 Cleaning Science: Cleaning Agents, Characteristics of a good cleaning agent, PH scale, Types of cleaning agent, cleaning products (Domestic and Industrial), Cleaning Equipment: Types of Equipment, Operating Principles, Characteristics of Good equipment (Mechanical/Manual), Storage, Upkeep, and Maintenance of equipment, Care and Cleaning of Different Surfaces: Metal, Glass, Leather, Rexene, Ceramic, Wood, Wall and floor covering, Stain Removal.
- Unit 2 Housekeeping Procedures: Cleaning Schedules, Cleaning Methods, Briefing, Debriefing, Proceeding for Days work, Keys & Their Classification, Inventory of Housekeeping Items, Indenting from Stores, Housekeeping control desk: Importance, Role, Co-ordination, check list, key control. Handling Lost and Found, Forms, Forms and registers used in the Control Desk, Paging systems and methods, Handling of Guest Requests, General operations of control desk.
- Unit 3 Basic Front Office Operations: Front desk operations & functions, Equipments used at front office Room Rack, Mail Message, and Key Rack, Reservation Racks, Information Rack, Folio Trays, Account Posting Machine, Voucher Rack, Cash Register Support Devices, Telecommunications Equipments, rooms and plans, Basis of Room charging, Tariff fixation, Introduction to the guest cycle, Reservation: Concept, importance, types, channels and systems, Procedure of taking reservation, Overbooking, amendments and cancellations, Group Reservation: Sources, issues in handling groups. Procedure for guest check in, and baggage handling,
- Unit 4 The Guest Room Servicing: Cleaning of Guest Rooms & Bathrooms: Daily cleaning of (Occupied/ Departure/ Vacant/ Under Maintenance/VIP rooms (Systematic Procedures), Special Cleaning, Weekly Cleaning /Spring Cleaning, Evening service/ Turn Down Service, System & procedures involved, Forms and Formats, Replenishment of Guest supplies and amenities, Use of Maids Cart & Caddy.

Practical

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- 1. Identification and familiarisation with cleaning equipments and agents.
- 2. Cleaning of different surfaces e.g. windows, tabletops, picture frames under beds, on carpet, metal surfaces, tiles, marble and granite tops.
- 3. Develop an understanding about basic Housekeeping procedures like Briefing, De Briefing, dealing with Lost & Found, Key Control, Forms & Registers at Control desk of Housekeeping
- 4. Identification and familiarisation with front desk equipments and Performa's.
- 5. Skill to handle front desk operations i.e guest reservations, guest arrival (FIT and groups) including baggage handling
- 6. Skills to handle to telephones at the reception- receive/ record messages.
- 7. Skills to handle guest departure (fits and groups)
- 8. Preparation and study of countries, capitals, currencies, airlines and flags chart
- 9. Role play:
 - 1. At the porch, Guest driving in Doorman opening the door and saluting guest; Calling bell boy
 - 2. At the Front Desk: Guest arriving; greeting & offering welcome drink and guest interactions.
 - 3. Servicing of guestrooms, placing/ replacing guest supplies and soiled linen

Note: For focused inputs of accommodation the practical hours may be split up i.e first Two for Front Office and next Two for Housekeeping, thus completing 4 practical lab hours per week of two credit equivalence.

Suggested Readings:

- Hotel Hostel and Hospital Housekeeping Joan C Branson & Margaret Lennox (ELBS).
- Hotel House Keeping Sudhir Andrews Publisher: Tata Mc Graw Hill.
- Hotel Housekeeping Operations & Management Raghubalan, Oxford University Press.
- Housekeeping and Front Office Jones
- Managing Housekeeping Operations Margaret Kappa & Aleta Nitschke
- Professional Management of Housekeeping Operations (II) Edn.) Rohert J. Martin & Thomas J.A. Jones, Wiley Publications
- Security Operations By Robert Mc Crie, Publishe: Butterworth Heinemann
- The Professional Housekeeper Tucker Schneider,; Wiley Publications
- Front Office Training manual Sudhir Andrews. Publisher: Tata Mac Graw Hill
- Managing Front Office Operations Kasavana & Brooks Educational Institution AHMA Front Office Operations and management Ahmed Ismail (Thomson Delmar).
- Managing Computers in Hospitality Industry Michael Kesavana & Cahell.
- Front Office Operations Colin Dix & Chris Baird.
- Front Office Operation Management- S.K Bhatnagar, Publisher: Frank Brothers Managing Front Office Operations By Kasvan & Brooks



Semester – II

Communication Skills and Personality Development (AECC 1B)

Compulsory foundation course (FC) Total Credit- 4

Theory:40 Internal: 10

Note: The examiner shall set nine questions in all covering the whole syllabus. Question No.1 will be compulsory and consist of 6 small questions of two marks each, covering the whole syllabus. The remaining 8 questions will be set from the syllabus on two questions from each unit basis; out of which the students will attempt four questions selecting one from each unit. All questions carry 12 marks each.

Unit I Writing Skills

Letter Writing, Resume Writing, CV Writing, Difference between bio-data, Resume and CV, cover letter, Preparation of Report, Paragraph writing

Unit II Interview Skills

Job Interview: Importance and Factors Involving Job Interview; Characteristics of Job Interview; Job Interview Process; Job Interview Techniques- Manners and etiquettes to be maintained during an interview; Sample Questions Commonly asked During Interview, Dress Code, Mock-Interview, How to be Successful in an Interview.

Unit III

Oral Presentation

Delivering a Presentation, Tools that enhance the effect of the presentation, conducting presentations in a smooth and self-assured manner. Group presentation, Group discussions, Group projects. Group Discussion, Differences between group discussion and debate, Narrating a story/an incident.

Unit IV

Technology-based Communication

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Netiquettes: effective e-mail messages; power-point presentation; enhancing editing skills using computer software.

Note: The evaluation of communication skills in practical will be done by the external examiner on the basis of their speaking skills, writing , reading skills, mock interview and group discussion.

Suggested readings

- 1. Sethi, J & et al. A Practice Course in English Pronunciation, Prentice Hall of India, New Delhi.
- 2. Sen, Leena. Communication Skills, Prentice Hall of India, New Delhi.
- 3. Prasad, P. Communication Skills, S.K. Kataria & Sons.
- 4. Bansal, R.K. and J.B. Harrison. Spoken English, Orient Language.
- 5. Roach Peter. English Phonetics and Phonology.
- 6. A.S. Hornby's. Oxford Advanced Learners Dictionary of Current English, 7th Edition.
- 7. T. Balasubramaniam: Phonetics & Spoken English.



Semester – III

DSC-1C: Introduction to Indian Cookery

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1 Indian Cooking: Introduction, Philosophy of Indian Food, The great Indian Cuisine Key features, Regional influences on Indian Food, Popular foods of India (At least one simple three course menu from each region of India , North, East, South, Seat and Central India its salient features and cooking).
- Unit 2
 Condiments, Herbs and Spices Used in India Cuisine: Introduction, Condiments, Herbs and Spices used in Indian Cuisine (Allspice, Ajowan, Aniseed, Asafoetida, Bay leaf, Cardamom, Cinnamon, Cloves, Coriander seeds, Cumin, Chilli, Fenugreek, Mace, Nutmeg, Mustard, Pepper, Poppy Seeds, Saffron, Tamarind, Turmeric, Celery, Curry Leaf, Marjoram, Pomegranate Seeds, Stone Flowers, Basil, Betel Root, Black Salt, Red Chilli, Rock Salt) Various ways of using spices, their storage and usage tips.
- Unit 3 Masalas, Pastes and Gravies in Indian cooking: Masalas and Pastes: Introduction, Types, Blending of Spices, Concept of Dry and Wet Masalas, Pastes used in Indian Cooking, Purchasing, Storing Considerations. Basic Indian Gravies: Introduction, Gravies and Curries, Regional Gravies, Gravy Preparations.
- Unit 4Commodities and their usage in Indian Kitchens: Introduction, Souring Agents,
Colouring Agents, Thickening Agents, Tendering Agents, Flavouring and Aromatic Agents,
Spicing Agents in Indian Kitchens

Practical

- 1. Understanding Indian Cooking and Preparation of simple popular foods of India (At least one simple three course menu from each region of India , North, East, South, Seat and Central India its salient features and cooking).
- 2. Condiments, Herbs & Spices in Indian Kitchen Do's & Don't's

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- 3. Understanding Preparations of Masalas, Pastes and Gravies in Indian Kitchen Preparation of:
 - (i) Makhni Gravy
 - (ii) Green Gravy
 - (iii) White Gravy
 - (iv) Lababdar Gravy
 - (v) Kadhai Gravy
 - (vi) Achari Gravy
 - (vii) Malai Kofta Gravy
 - (viii) Yakhni Gravy
 - (ix) Yellow Gravy
 - (x) Korma Gravy
- 4. Familiarisation with, commodities and their usage in Indian Kitchens with the help of simple dishes preparations indicating their usage.

Suggested Readings:

- Food Production Operations: Parvinder S Bali, Oxford University Press
- Larder Chef By M J Leto & W K H Bode Publisher: Butterworth- Heinemann
- Modern Cookery (Vol- I) By Philip E. Thangam, Publisher: Orient Longman
- Practical Cookery By Kinton & Cessarani
- Practical Professional Cookery By Kauffman & Cracknell
- Theory of Catering By Kinton & Cessarani
- Theory of Cookery By K Arora, Publisher: Frank Brothers



Semester – III

DSC-2C: Food & Beverage Service Operations -I

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1 Restaurant Planning: Introduction, Planning & Operating various F & B Outlets and support, ancillary areas, Factors- Concept, Menu, Space & Lighting, Colors and Market, Restaurant Design team. Restaurant Problems and Guest Situation Handling (thumb rules), Hosting Theme Functions/ Lunches/Events, Preparation of Flamb'es & Gueridon Service
- Unit 2 Buffet: Introduction, Types, Buffet Sectors, Equipments Used, Factors, Space requirements & Checklist, Buffet Presentation, menu planning, staff requirement, Buffet Management. Function Catering: Introduction, Types of Function, Function Administration & Organization- Booking Procedure, Menus, Function contracts, Seating Arrangements. Other Catering Operations: Off- Premises Catering, Hospital Catering, Industrial & Institutional Catering, Airline & Railway catering, Home Delivery, Take away, Afternoon & High Teas: Introduction, Menu, Cover & Service.
- Unit 3 F & B Control- Overview: Introduction, Objectives of F & B Control, Problems in F & B Control, Methodology of F & B Control, Personnel Management in F & B Control. Cost & Sales Concepts: Definition of Cost, Elements of Cost, Classification of Cost, Sale defined, Ways of expressing sales concepts. Cost Volume/ Profit Relationships (Bread- even analysis).
- Unit 4 Budgetary Control: Introduction, Objectives, Kinds of Budget, Budgetary Control Process, Stages in the preparation of Budgets. Budgeting for F & B Operations Food & Beverage Control: Purchasing Control, Receiving Control, Storing and Issuing Control, Menu Management: Introduction, Types of Menu Planning Considerations & Constraints, Menu



Costing and Pricing, Menu Merchandising, Menu Engineering, Menu Fatigue, Menu as a In-House Marketing, Tool.

Practical

- 1. Restaurant Set –ups of different types & services
- 2. Service of Afternoon & High teas
- **3.** Buffet Lay –up, theme Buffets set up
- 4. Theme Parties
- 5. Role Plays & Situation handling in Restaurant
- 6. Gueridon Service

Books Recommended

- Financial & Cost control techniques in hotel & Catering Industry Dr J.M.S. Negi
- Food & Beverage Control By: Richard Kotas and Bernard Davis
- Food & Beverage Cost Control- Lea R Dopson, Wiley Publishers.
- Food & Beverage Management By: Bernard Davis & Stone
- Food & Beverage Service- Dennis R. Lillicrap. & John.A. Cousins. Publisher: ELBS
- Food & Beverage Service Management- Brian Vargese
- Food & Beverage Service Training Manual- Sudhir Andrews, Tata Mc Graw Hill.
- Hotel & Catering Costing & Budgets, RD. Boardman, Heinemann
- Introduction F & B Service- Brown, Heppner & Deegan



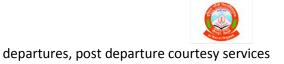
Semester – III

DSC-3C: Accommodation & Front Office Operation -I

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

- Unit 1
 Cleaning of Public Areas: Cleaning of Public Areas: Cleaning Process, Cleaning and upkeep of Public areas, (Lobby, Cloak rooms/ Restaurant/ bar/ banquet Halls/ Administration offices/ Lifts and Elevators/ Staircase/ back areas/ Front areas/ Corridor), Pest Control: Types of pests, Control procedures, Safeguarding Assets: Concerns for safety and security in Housekeeping operations, Concept of Safeguarding assets.
- Unit 2 Special Provisions for Guests, Safety, Security and First Aid: Guest room features for differently abled added features and modifications, Public Areas: Wash rooms, restaurants, main entrance etc. added features and modifications. Situation Handling/ Service Design, for typical Market Segment (Safety, security & Comfort); Airlines crew guest rooms, single lady guests, Children. The Concept and Importance, Safety: Accidents, Fires (Cause, Procedure, Accident report form), Security: Security of Guest/Staff/Public areas/ Rooms/ Back office areas, First Aid: Concept and Emergency Procedures (Heart Attack, Fits, Burns, Fainting, Fractures, Scalds, Artificial respiration.
- Unit 3 The Guest Stay with Hotel: Registration: concept, systems and its procedure, Registration form and C Form, No Shows, Rooming of Guests, Message Handling, Dealing with Guests Requests and Complaints, Travel Desk and Concierge: functions; luggage, paging, message and left luggage handling procedure, foreign currency handling, Room selling techniques, Communicating with guests.
- Unit 4 The Guest Departure and Post Departure Services at Front Desk: The guest accounting, the guest ledgers, city ledger, tips and advances, front office cash sheet, paid out, bank net receipts, over and shorts, settlement of bills, credit card handling, handling vouchers of – room rate, food sales, laundry, other guest services, miscellaneous charges, credit security measures, cash and credit control, express check out, early and late check outs, group



Practical

- 1. Identification and familiarisation with cleaning of Public Areas in Hotels.
- 2. Develop an understanding about requirements of different guests, with children, business travellers, single woman traveller, differently abled travellers and acquaint the learners with procedures like expression about sharing of hotel services and facilities to guests, employees as brand ambassadors of hotels, managing guest interactions effectively.
- 3. Handling guest Check In , Registration, Facilitation during stay at Hotel, Billing, Related Performa's.
- 4. Skills to handle guest accounting and departure (fits and groups)
- 5. Role play: In ref to the theory syllabus

Note: For focused inputs of accommodation the practical hours may be split up i.e first Two for Front Office and next Two for Housekeeping, thus completing 4 practical lab hours per week of two credit equivalence.

Suggested Readings:

- Hotel Hostel and Hospital Housekeeping Joan C Branson & Margaret Lennox (ELBS).
- Hotel House Keeping Sudhir Andrews Publisher: Tata Mc Graw Hill.
- Hotel Housekeeping Operations & Management Raghubalan, Oxford University Press.
- Housekeeping and Front Office Jones
- Managing Housekeeping Operations Margaret Kappa & Aleta Nitschke
- Professional Management of Housekeeping Operations (II) Edn.) Rohert J. Martin & Thomas J.A. Jones, Wiley Publications
- Security Operations By Robert Mc Crie, Publishe: Butterworth Heinemann
- The Professional Housekeeper Tucker Schneider,; Wiley Publications
- Front Office Training manual Sudhir Andrews. Publisher: Tata Mac Graw Hill
- Managing Front Office Operations Kasavana & Brooks Educational Institution AHMA Front Office Operations and management Ahmed Ismail (Thomson Delmar).
- Managing Computers in Hospitality Industry Michael Kesavana & Cahell.
- Front Office Operations Colin Dix & Chris Baird.
- Front Office Operation Management- S.K Bhatnagar, Publisher: Frank Brothers Managing Front Office Operations By Kasvan & Brooks



Semester – III

SEC-1: Accounting Skills for Hospitality

Theory: 2 Credits;

Theory

- **Unit 1** Accounting: Business Transaction and Basic Terminology, Need to Study Accounting, Accounting functions, Purpose of Accounting Records, Accounting Principles Concepts and Conventions.
- **Unit 2** Account Records: Principles of Double Entry System, Journal Entries, Ledger, Subsidiary Books Cash, Sales & Purchase books, Bank Reconciliation statement.
- **Unit 3** Financial Statement: Basic Financial Statements, Trial Balance, Preparation of Final Accounts, Basic Adjustments to final Accounts, Methods of Presenting Final Accounts Practical Problem,
- **Unit 4** Depreciation Reserves and Provisions Meaning, basic Methods, Computer Application-Preparation of Records and Financial Statements

Books Recommended:

- Hospitality Management Accounting, Michael M Coltman
- Hotel Accountancy & Finance S.P. Jain & K.L. Narang, Kalyani Publisher Ludhiana
- Hotel Accounting Earnest B. Horwath & Luis Toth
- Hotel Accounting & Financial Control By Ozi A.D' Cunha & Gleson O. D' Cunha Publisher: Dicky,s Enterprize, Kandivali, Mumbai



- Hospitality Accounting Publisher: Prentia Hall Upper Sadde, River NewJersey
- Accounting for Management, S K Bhattacharya, Vikas Publishing House
- Hospitality Financial Accounting By Jerry J Weygandt, Publisher Wiley & sons
- Accounting in Hotel & Catering Industry Richard Kotas- International Textbook Company
- Comprehensive Accountancy, SA Siddiqui
- A complete Course in Accounting Volume I, N.D. Kappor
- Double Entry Book- Keeping, Rc. Chawla & C. Juneja.
- Introduction to Accountancy, T.S. Grewal.

SEC-1-A SUMMER TRAINING REPORT

Theory: 2 Credits;

The objective of Summer Training Exposure is to facilitate learners with skills & practices of trade so as to supplement their theory and practical inputs and after completion of semester II and enable them to Industry Ready.

Duration of Exposure: 06 weeks

Leave Formalities: I weekly off and festivals and national holidays given by the hotel 06 days medical leave supported by a medical certificate. Leave taken must be made up by doing double shifts or working on weekly offs. Attendance in the training would be calculated on the basis of Certificate issued by Training Manager/ HR Manager/ Concerned Officer of the unit trained in. Industrial Exposure will require an input of 36 working days (06 weeks x 06 days = 36 days). Students who are unable to complete a minimum of 36 days of industrial training would be disallowed from appearing in the term and examinations. Students who complete more than 30 days of industrial exposure but are unable to complete minimum 36 days due to

medical reasons may make good during the vacations. Such students will be treated as 'absent' in industrial training and results. The summer training Exposure after II nd semester necessarily needs to be in an approved hotel

equivalent to three star of above/ Heritage or other such good property related to Hospitality, Travel, Tourism, Recreation, Leisure or other such organisation. Prior written approval needs to be taken from the Training coordinator/ Department/ H.O.D for Industrial exposure from parent Institute.

Training Schedule:

V Semester

The summer Training supplemented in following DSC-1/2/3 B & SEC-1 & 1-A



Total weeks: 6 weeks. The Units imparting industrial exposure shall conduct formal

induction sessions and emphasis on personality skills to facilitate the learners on Hospitality Practices while acquainting the learners with skills of trade .

Academic Credits for training shall be based on following

Log books and attendance, Appraisals, Report and presentation, as applicable

All candidates must ensure that the log books and appraisals are signed by the departmental/ sectional heads as soon as training in a particular department or section is completed. They are also advised to makea report in accordance to their curricular activity. A PowerPoint presentation (based on the report) Should be made. This will be presented in front of a select panel from the institute and the industry. It should be made for duration of 10 minutes. Marks will be awarded on this. The presentation should express the student's experiences in the department and what has he learned/ observed. (*Refer to What to Observe Sheets for more details.*)

The Report will be submitted in the form specified as under:

- a) The typing should be done on both sides of the paper (instead of single side printing)
- b) The font size should be 12 with Times New Roman font.
- c) The Training Report may be typed in 1.5 line spacing.
- d) The paper should be A-4 size.

e) Two copies meant for the purpose of evaluation may be bound in paper- and submitted to the Training Coordinator.

Students have to submit the following on completion of industrial training to the faculty coordinator at the institute:

- 1. Logbook.;
- 2. Appraisal;
- 3. A copy of the offer letter and Summer Training Certificate.
- 4. Report in view of requirements of V semester.
- 5. Power Point presentation on a CD, based on the report.
- 6. Attendance sheet.
- 7. Leave card.

For distribution of marks refer to details on Course structure/ Credit Distribution

During the tenure of Industrial Exposure, apart from carrying out the assigned jobs,

The learners are suggested to make the following observations/Hand on Practices in the departments of Industry:

Note: Classes need to conduct by the Departmental teacher for preparation of reports and documents.



Semester-IV

DSC-1D: Regional Cuisines of India -II

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

Unit – 1	Cuisines of Kashmir, Himachal & Uttarakhand: Introduction, Geographical Perspectives, Brief Historical Background, Characteristics & Salient Features of Cuisine, Key Ingredients, Popular Foods, Seasonal Foods, Special Equipments, Staple Diets, Specialities during Festivals and Other Occasions, Community Foods.
Unit – 2	Cuisines of Punjab, Haryana & Delhi: Introduction, Geographical Perspectives, Brief Historical Background, Characteristics & Salient Features of Cuisine, Key Ingredients, Popular Foods, Seasonal Foods, Special Equipments, Staple Diets, Specialities during Festivals and Other Occasions, Community Foods.
Unit – 3	Cuisines of Rajasthan & Gujarat: Introduction, Geographical Perspectives, Brief Historical Background, Characteristics & Salient Features of Cuisine, Key Ingredients, Popular Foods, Seasonal Foods, Special Equipments, Staple Diets, Specialities during Festivals and Other Occasions, Community Foods.
Unit – 4	Cuisines of Maharashtra & Goa: Introduction, Geographical Perspectives, Brief Historical Background, Characteristics & Salient Features of Cuisine, Key Ingredients, Popular Foods, Seasonal Foods, Special Equipments, Staple Diets, Specialities during Festivals and Other Occasions, Community Foods.

Practical:



- Two Menus about 3-5 dishes per menu per state.

Note: For focused inputs Regional Theme Lunches/ Festivals may be organised as a part of activity based learning. .

Suggested Readings:

- Quantity Food Production Op. and Indian Cuisine Parvinder S Bali, Oxford University Press
- A Taste of India By Madhur Jafferey John Wiley & Sons
- Food of Haryana: The Great Chutneys Dr Ashish Dahiya, University Press, MDU
- Indian Gastronomy Manjit Gill, DK Publishers
- Food of Haryana: The Great Desserts Dr Ashish Dahiya, University Press, MDU
- Punjabi Cuisine Manjit Gill
- My Great India Cook Book Vikas Khanna
- Modern Cookery (Vol –I) By Philip E. Thangam, Publishers: Orient Longman
- Practical Cookery By Kinton & Cessarani
- Hymns from the Soil: A Vegetarian Saga
- Practical Professional Cookery By Kauffman & Cracknell
- Professional Cooking by Wayne Gisslen, Publisher Le Cordon Bleu
- Theory of Catering by Kinton & Cessarani
- Theory of Cookery By K Arora, Publisher: Frank Brothers



DSC-2D: Food & Beverage Service Operation -II

Theory: 4 Credits; Practical: 2 Credits,

Theory

Unit – 1 Bar – Introduction, Importance, and Types, Organization Structure, Layout, Equipments used and BOT & Bar Menus.

Unit – 2 Alcoholic Beverages: Wines – Introduction, Classification, Brief Description, about

manufacturing process, storage and its service. Major Indian and International Brands. glasses and equipment, Storage and service of wine

- Unit 3 Beers: Introduction, Ingredients Used, Production, Types and brands, Indian and International. Services, bottled, canned and drought beers. Other Fermented & Brewed Beverages: Sake, Cider, Perry, Alcohol Free Wines.
- Unit 4Spirits: Introduction to Spirits (Whisky, Brandy, Rum, Vodka, Gin & Tequila), Spirits- Types,
Production, Brands Indian and International & Service, Other Alcoholic Beverages- Liqueurs
& Tobacco: Types, Production, Brands & Service Indian and International.

Practical



- Service of Alcoholic Beverages: Wines, Spirits.
- Opening & closing of wines corks (Champagne, Red & White wines)
- Service of Spirits & Liqueurs
- Bar setup and operations
- Cocktail Mocktail Preparation, presentation and service
- Service of Cigars & cigarettes
- Conduction Briefing/ De- Briefing for F & B outlets
- Service of Beer, Snake and Other Fermented & Brewed Beverages Service of Sparkling, Aromatized, Fortified, Still Wines.
- Set up a table with Prepared Menu with wines

Book recommended

- Food & Beverage Service Dennis R. Lillicrap. & John A. Cousins. Publisher: ELBS
- Food & Beverage Service Management- Brian Varghese
- Food & Beverage Service Training Manual Sudhir Andrews, Tata Mc Graw Hill.
- Food & Beverage Service Lillicrap & Cousins, ELBS
- Introduction F& B Service Brown, Heppner & Deegan
- Menu Planning Jaksa Kivela, Hospitality Press
- Modern Restaurant Service John Fuller, Hutchinson
- Professional Food & Beverage Service Management Brian Varghese
- The Restaurant (From Concept to Opertion)
- The Waiter Handbook By Grahm Brown, Publisher: Global Books & Subscription Services New Delhi .



DSC-3D: Accommodation & Front Office Operation-II

Theory: 4 Credits; Practical: 2 Credits,

Theory

- Unit 1 Housekeeping Supervision: Importance of inspection, Check- list for inspection, Typical areas usually neglected where special attention is required, Self- supervision techniques for cleaning staff, Degree of discretion/ delegation to cleaning staff., staffing matrix, duty roasters, staff appraisals.
- Unit 2 Planning Trends in Housekeeping: Planning Guest rooms, Bathrooms, Suites, Lounges, landscaping, planning for the provision of Leisure facilities for the guest, Boutique hotel concept. Planning and Organizing in the House Keeping: Area Inventory list, Frequency schedules, Performance standards, Productivity Standards, Inventory Levels, Standard Operating Procedures & Manuals, Job Allocation, Manpower Planning, Planning duty roster.
- Unit 3 Budgeting: Budget and budgetary controls, The budget process, Planning capital budget, Planning operation budget, Operating budget – controlling expenses – income statement, Purchasing systems – methods of buying, Stock records – issuing and control
- Unit 4 Front Office Accounting and Night Auditing: Introduction to Accounting fundamentals, Guest and non guest accounts, Accounting system, Non automated, semi automated and fully automated), Night Auditing: Introduction, Objective and job description of Night Auditor Night Audit process, Preparing night audit reports

Practical

- Preparing Guestroom and public area checklists Preparing Duty Roasters, Understanding Staff Matrix.
- Planning layouts of Guest Rooms, Boutique hotels, PowerPoint's on salient features in respect to accommodation of Hotels.
- Understanding Hotel Accommodation Budgets
- Preparing for Interviews of Assistants as Supervisors and Facing Supervisors Interviews.

Book recommended



- Accommodation & Cleaning Services, Vol. I & II, David, Allen, Hutchinson
- Hotel and Catering Studies Ursula Jones
- Hotel Hostel and Hospital Housekeeping Joan C Branson & Margaret Lennox (ELBS)
- Hotel House Keeping Sudhir Andrews Publisher: Tata Mc Graw Hill.
- House Craft Valerie Paul
- House Keeping Management by Dr. D.K. Agarwal
- House Keeping Management for Hostels, Rosemary Hurst, Heinemann
- Housekeeping and Front Office Jones
- Housekeeping management Margaret M. Leappa & Aleta Netschke
- Hotel Housekeeping Operations & Management Raghubalan, Oxford University Press
- In House Management by A.K Bhatiya
- Key of House Keeping by Dr. lal
- Commercial Housekeeping & Maintenance Stanley Thornes



SEC 2: Work Shop course I.C.T & Personality Development

2 Credits;

Practical

UNIT – 1

INTRODUCTION TO COMPUTER

What is Computer, Block Diagram, Components of a Computer System, Generation of Computers, Generation of Languages, Storage Devices- Floppy Disks, CD ROM. Operating system Introduction, OS Function, OSTypes, DOS, DOS Features and Internal, External Commands.

UNIT – 2

INTRODUCTION TO DBMS

Data, DBMS, Database Languages, Internal Structure of DBMS, E-R Model, E-R Diagram, SQL,SQL Commands- Select, Drop, Group by, Insert, Delete.

UNIT – 3

WORD PROCESSING, SPREAD SHEET AND PRESENTATION

What is Word Processing, Features of MS DOS, Editing Commands, Mail Merge, What is Spread Sheet, Features, Formulas and Functions. Preparing Sample Worksheets, Different Graphs, Features of MS Power Point, Preparing a Presentation.

UNIT – 4

INTRODUCTION TO INTERNET

Internet, Network, Network Topology, WWW, Search Engine, URL, E-mail, Websites, Introduction to E-Commerce, Advantages ,Disadvantages, Types of E-Commerce.

BOOKS: TEXT & REFERENCES:

- P.K Sinha & Priti Sinha Computer Fundamentals, 4th Edition, BPB Publications.
- V Rajaraman, Fundamentals of Computer, 4th Edition, Prentice-Hall of India Pvt. Ltd.
- Subramanian N, Introduction to Computer, Tata McGraw Hill.
- Amiya Kumar Rath, Computer Fundamentals and C Programming, Scitech Publications (India) Pvt. Ltd.



• Ramez Elmasri, Shamkant B. Navathe, Fundamentals of Database System, BPB publication.

INDUSTRIAL EXPOSURE TRAINING - I

The objective of Industrial Exposure is to facilitate learners with skills & practices of trade so as to supplement their theory and practical inputs of semester V and enable them to Industry Ready.

Duration of Exposure: 20 weeks

Leave Formalities: I weekly off and festivals and national holidays given by the hotel 10 days medical leave

supported by a medical certificate. Leave taken must be made up by doing double shifts or working on weekly offs. Attendance in the training would be calculated on the basis of Certificate issued by Training Manager/ HR Manager/ Concerned Officer of the unit trained in. Industrial Exposure will require an input of

120 working days (20 weeks x 06 days = 120 days). Students who are unable to complete a minimum of 100 days of industrial training would be disallowed from appearing in the term and examinations. Students

who complete more than 100 days of industrial exposure but are unable to complete minimum 120 days due to

medical reasons may make good during the vacations. Such students will be treated as 'absent' in industrial

training and results. The Industry Exposure in V semester necessarily needs to be in an approved hotel equivalent to three star of above/ Heritage or other such good property related to Hospitality, Travel, Tourism, Recreation, Leisure or other such organisation. Prior written approval needs to be taken from the

Training coordinator/ Department/ H.O.D for Industrial exposure from parent Institute.

Training Schedule:

V Semester

The V Semester shall be supplemented by Industrial training in following DSC-1/2/3 E & SEC-3

Total weeks: 20 weeks. The Units imparting industrial exposure shall conduct formal

induction sessions and emphasis on personality skills to facilitate the learners on HospitalityPractices while acquainting the learners with skills of trade of their choice. It may please be noted

that for this semester the number of credits assigned is 20. Being practical oriented the number of hours input per week comes minimum as 40 hours per week.

Academic Credits for training shall be based on following

Log books and attendance, Appraisals, Report and presentation, as applicable

All candidates must ensure that the log books and appraisals are signed by the departmental/ sectional heads as soon as training in a particular department or section is completed. They are also advised to makea report in accordance to their curiculla for V Semester. A PowerPoint presentation (based on the report)Should be made. This will be presented in front of a select panel from the institute and the industry. It should be made for duration of 10 minutes. Marks will be awarded on this. The presentation should express the student's experiences in the department and what has he learned/ observed. (*Refer to What to Observe Sheets for more details.*)

The Report will be submitted in the form specified as under:

a) The typing should be done on both sides of the paper (instead of single side printing)



b) The font size should be 12 with Times New Roman font.

c) The Training Report may be typed in 1.5 line spacing.

d) The paper should be A-4 size.

e) Two copies meant for the purpose of evaluation may be bound in paper- and submitted to the Training Coordinator.

Students have to submit the following on completion of industrial training to the faculty coordinator at the

institute:

- 1. Logbook.;
- 2. Appraisal;
- 3. A copy of the offer letter and industry exposure/ Job Training Certificate.
- 4. Report in view of requirements of V semester.
- 5. Power Point presentation on a CD, based on the report.
- 6. Attendance sheet.
- 7. Leave card.

For distribution of marks refer to details on Course structure/ Credit Distribution

During the tenure of Industrial Exposure, apart from carrying out the assigned jobs,

The learners are suggested to make the following observations/Hand on Practices in the departments of Industry:

DSC-1E: Food Production Operations Industry Exposure

Practical: 6 Credits

WHAT TO OBSERVE

Food Production

- 1. Area & Layout of the Kitchen
- 2. Study of Standard Recipes
- 3. Indenting, Receiving & Storing
- 4. Preparing of batters, marinations and seasonings
- 5. All cuts of meat and butchery items (Mutton, poultry, beef, fish etc.)
- 6. Daily procedure of handover from shift to shift
- 7. Recipes and methods of preparation of all sauces
- 8. Quantities of preparation, weekly preparations and time scheduling
- 9. Stock preparation and cooking time involved
- 10. Cutting of all garnishes
- 11. Temperatures and proper usage of all equipment
- 12. Plate presentations for all room service and a la cart orders
- 13. Cleaning and proper upkeep of hot range
- 14. Cleanliness and proper upkeep of the kitchen area and all equipment
- 15. Yield of fresh juice from sweet lime / oranges
- 16. Storage of different mise-en-place (Raw, Semi-Processed)
- 17. Bulk preparations
- 18. Finishing of buffet dishes
- 19. Recipes of at least 10 fast moving dishes
- 20. Mise-en-place for: A la Carte Kitchen & Banquet Kitchen
- 21. Rechauffe/ Leftover Cooking



DSC-2E: Food and Beverage Service Operations Industry Exposure

Practical: 6 Credits

Food & Beverage Service

BANQUETS

- 1. What is banqueting the need to have banquet facilities, scope purpose, menus and price structures
- 2. Types of banquet layouts
- 3. Types of banquet equipment, furniture and fixtures
- 4. Types of menus and promotional material maintained
- 5. Types of functions and services
- 6. To study staffing i.e. number of service personnel required for various functions.
- 7. Safety practices built into departmental working
- 8. Cost control by reducing breakage, spoilage and pilferage
- 9. To study different promotional ideas carried out to maximize business
- 10. Types of chaffing dish used- their different makes sizes
- 11. Par stock maintained (glasses, cutlery, crockery etc)
- 12. Store room stacking and functioning

RESTAURANTS

- 1. Taking orders, placing orders, service and clearing
- 2. Taking handover form the previous shift
- 3. Laying covers, preparation of mise-en-place and arrangement and setting up of station
- 4. Par stocks maintained at each side station
- 5. Functions performed while holding a station
- 6. Method and procedure of taking a guest order
- 7. Service of wines, champagnes and especially food items
- 8. Service equipment used and its maintenance
- 9. Coordination with housekeeping for soil linen exchange
- 10. Physical inventory monthly of crockery, cutlery, linen etc.
- 11. Equipment, furniture and fixtures used in the restaurant and their use and maintenance
- 12. Method of folding napkins
- 13. Note proprietary sauces, cutlery, crockery and the timely pickup



BAR

- 1. Bar setup, Mise-en-place preparation, Storage facilities inside the bar, Decorative arrangement to liquor bottles
- 2. Types of glasses used in bar service and types of drinks served in each glass
- 3. Liaison with f & b controls for daily inventory
- 4. Spoilage and breakage procedures
- 5. Handling of empty bottles
- 6. Requisitioning procedures
- 7. Recipes of different cocktails and mixed drinks
- 8. Provisions of different types of garnish with different drinks
- 9. Dry days and handling of customers during the same
- 10. Handling of complimentary drinks
- 11. Bar cleaning and closing
- 12. Guest relations and managing of drunk guests
- 13. Inter bar transfer and service accessories maintained, and preparation of the same before the bar opens
- 14. Types of garnishes and service accessories maintained, and preparation of the same before the bar opens
- 15. To know the different brands of imported and local alcoholic and non-alcoholic beverages
- 16. Bar salesmanship
- 17. KOT/BOT control
- 18. Coordination with kitchen for warm snacks
- 19. Using of draught beer machine
- 20. Innovative drink made by the bar tender

ROOM SERVICE/INROOM DINNING

- 1. Identifying Room Service Equipment
- 2. Importance of Menu Knowledge for Order-taking (RSOT functions/procedures)
- 3. Food Pickup Procedure
- 4. Room service Layout Knowledge
- 5. Laying of trays for various orders
- 6. Pantry Elevator Operations
- 7. Clearance Procedure in Dishwashing area
- 8. Room service Inventories and store requisitions
- 9. Floor Plan of the guest floors
- 10. Serving Food and Beverages in rooms
- 11. Operating dispense Bars



DSC-3E: Accommodation and Front Office Operations Industry Exposure -I

Practical: 6 Credits

WHAT TO OBSERVE ACCOMMODATION OPERATIONS ROOMS

- 1. Number of rooms cleaned in a shift
- 2. Time taken in making bed
- 3. Thoroughly observe the cleaning equipments and detergents / any other cleaning supplies used
- 4. Observe all guest supplies kept in guestroom bathroom. Understand the procedure for procurement and replenishment of guest supplies.
- 5. Study the systematic approach in cleaning a room and bathroom and the various checks made of all guest facilities e.g. telephone, channel music, A/C , T.V.etc
- 6. Study the Housekeeping cart and all items stocked in it. Note your ideas on its usefulness and efficiency
- 7. Observe how woodwork, brass work are kept spotlessly clean and polished
- 8. Observe procedure for handling soiled linen & Procurement of fresh linen
- 9. Observe the procedure for Freshen up and Turn down service
- 10. Observe room layout, color themes and furnishings used in various categories and types
- 11. Carpet brushing and vacuum cleaning procedure
- 12. Windowpanes and glass cleaning procedure and frequency
- 13. Observe maintenance of cleaning procedure and frequency
- 14. Understand policy and procedure for day-to-day cleaning
- 15. Observe methods of stain removal
- 16. Understand the room attendant's checklist and other formats used
- 17. Observe handling of guest laundry & other service (like shoe shine etc.)

THE CONTROL DESK

- 1. Maintenance of Log Book
- 2. Understand the functions in different shifts
- 3. Observe the coordination with other departments
- 4. Observe the area & span of control
- 5. Observe the handing of work during peak hours
- 6. Observe the formats used by department and study various records maintained

PUBLIC AREA

- 1. Observe the duty and staff allocation, scheduling of work and daily briefing
- 2. What to look for while inspecting and checking Public Area
- 3. Importance of Banquets function prospectus



- 4. Observes tasks carried out by the carpet crew, window cleaners and polishers
- 5. Note Maintenance Order procedure
- 6. Study the fire prevention and safety systems built into the department
- 7. Observe coordination with Lobby Manager, Security and other departments
- 8. Observe the pest control procedure and its frequency
- 9. Study the equipment and operating supplies used the procedure for its procurement 10. Observe Policy and procedures followed for various cleaning

WHAT TO OBSERVE

Front Office

- 1. Greeting, meeting & escorting the guest
- 2. Total capacity and tariffs of the rooms
- 3. Location and role of status board, different types of status's maintained
- 4. Special rates and discounts applicable to groups, business houses, airlines, VIP's etc.
- 5. Identification of kind, mode and type of reservation
- 6. Filing systems and follow-up on reservations
- 7. Types of plans and packages on offer
- 8. Forms and formats used in the department
- 9. Meaning of guaranteed, confirmed and waitlisted reservations
- 10. Reports taken out in the reservations department
- 11. Procedure of taking a reservation
- 12. Group reservations, discounts and correspondence
- 13. How to receive and room a guest
- 14. Room blockings
- 15. Size, situations and general colour schemes of rooms and suites
- 16. Discounts available to travel agents, tour operators, FHRAI members etc
- 17. Co-ordination of reception with lobby, front office cash, information, room service, housekeeping and telephones
- 18. Guest registration, types of guest folios, arrival slips, c-forms and their purpose
- 19. How to take check-ins and check-outs on the computer
- 20. Various reports prepared by reception
- 21. Key check policy
- 22. Mail & message handling procedures
- 23. Percentage of no-shows to calculate safe over booking
- 24. Group and crew rooming, pre-preparation and procedures
- 25. Scanty baggage policy
- 26. Handlin of room changes / rate amendments/ date amendments/ joiners/ one person departure/ allowances/ paid outs and all formats accompanying them
- 27. Requisitioning of operating supplies
- 28. Handling of special situations pertaining to guest grievance, requests etc
- 29. BELL DISK / CONCIERGE FUNCTIONS: luggage handling during check-in & check-out, left luggage procedures, wake-up call procedure, scanty baggage procedure, handling of group baggage, maintenance of records, Errands made, briefings etc.
- 30. TRAVEL DESK: coordination, booking, transfers etc.



SEC-3: Personality Skills for Hospitality – Learning from Industry

Practical: 2 Credits

WHAT TO OBSERVE

(a) Personality Enrichment

Grooming, Personal hygiene, Social and Business and Dining Etiquettes, Body language, Art of good Conversation, Art of Intelligent Listening

(b) Etiquettes & Manners

Social & Business Dinning Etiquettes, Social & Travel Etiquettes

(c) Personality Development Strategies

Communication Skills, Presentation Skills, Public Speaking, Extempore Speaking, importance and art of 'Small Talk' before serious business

(d) Interpersonal Skills

Dealing with seniors, colleagues, juniors, customers, suppliers, contract workers, owners etc at work place

(e) Group Discussion

Team Behaviour, how to effectively conduct yourself during GD, do's and don'ts, clarity of thoughts and its expression

(f) Telephone conversation

Thumb rules, voice modulation, tone, do's & don'ts, manners and accent

(g) Presentation

Presentation skills, seminars skills role – plays

(h) Electronic Communication Techniques: E mail, Fax,



DSE-1B: Regional Cuisines of India -III

Theory: 4 Credits; Practical: 2 Credits,

Course Contents:

Unit – 1	Cuisines of Andhra Pradesh, Tamil Nadu & Kerala: Introduction, Geographical
	Perspectives, Brief Historical Background, Characteristics & Salient Features of Cuisine, Key
	Ingredients, Popular Foods, Seasonal Foods, Special Equipments, Staple Diets, Specialities
	during Festivals and Other Occasions, Community Foods.
Unit – 2	Cuisines of Awadh, Bengal & Odisha: Introduction, Geographical Perspectives, Brief

- Unit 2
 Cuisines of Awadh, Bengal & Odisha: Introduction, Geographical Perspectives, Brief Historical Background, Characteristics & Salient Features of Cuisine, Key Ingredients, Popular Foods, Seasonal Foods, Special Equipments, Staple Diets, Specialities during Festivals and Other Occasions, Community Foods.
- Unit 3Indian Sweets & Desserts: Introduction, Geographical Perspectives, Brief Historical
Background, Characteristics & Salient Features , Key Ingredients, Popular Sweets, Seasonal
Sweets, Special Equipments, Specialities during Festivals and Other Occasions.
- Unit 4Food of India : Jain Food, Parsi Food, Home Style Cooking, Tandoori Foods, Dum Style of
Cooking, Traditional Cooking Delights, North Eastern Indian Foods, Food of Madhya
Pradesh

Practical:

- Two Menus about 3-5 dishes per menu per state covering all units.

Note: For focused inputs Regional Theme Lunches/ Festivals may be organised as a part of activity based learning. .

Suggested Readings:

- Quantity Food Production Op. and Indian Cuisine Parvinder S Bali, Oxford University Press
- A Taste of India By Madhur Jafferey John Wiley & Sons
- Indian Gastronomy Manjit Gill, DK Publishers
- Food of Haryana: The Great Desserts Dr Ashish Dahiya, University Press, MDU
- The Essential Kerala Cookbook Paperback by Vijayan Kannampill
- My Great India Cook Book Vikas Khanna
- Modern Cookery (Vol –I) By Philip E. Thangam, Publishers: Orient Longman
- Practical Cookery By Kinton & Cessarani
- Flavours of the Spice Coast K M Mathew



- Practical Professional Cookery By Kauffman & Cracknell
- Professional Cooking by Wayne Gisslen, Publisher Le Cordon Bleu
- Theory of Catering by Kinton & Cessarani
- Theory of Cookery By K Arora, Publisher: Frank Brothers



DSE-1D: Food & Beverage Service Management -III

Theory: 4 Credits; Practical: 2 Credits,

Theory

Unit – 1 Wines -I Definition, Classification with examples, - Table/Still/Natural, Sparkling,
 Fortified, Aromatized, Production of each classification, Principal wine regions and wine
 France, Germany, Italy, Spain,

Unit – 2 Wines –II Principal wine regions and wines of Portugal, USA, Australia; New World Wines (brand names) India, Chile, South Africa, Algeria, New Zealand, Food & Wine Harmony, Storage of wines, Wine terminology (English & French)

Unit – 3 The Beverage Industry: Introduction, Yesterday & Today, Responsible Alcohol Service, Creating and Maintaining a Bar Business, Sanitation and Bar Setup, Legal Aspects, Professional Services.

Unit – 4 Bar Management: Introduction, Purchasing, Storing, Receiving, Issuing; Controlling, marketing Beverage Products Responsibly, Employee Management, Art of Mixology, Planning for Profits, Bar Menus

Practical

- 1. Bar Setups of different types & services
- 2. Service of Wines & Bar Menus
- 3. Reading Wine Labels,
- 4. Cocktail parties
- 5. Role Plays & Situation handling in Bar

Books Recommended

- Financial & Cost control techniques in hotel & Catering Industry Dr J.M.S. Negi
- Food & Beverage Control By: Richard Kotas and Bernard Davis Food & Beverage Cost Control-Lea R Dopson, Wiley Publishers.
- Food & Beverage Management By: Bernard Davis & Stone
- Food& Beverage Service- Dennis R. Lillicrap. & John.A. Cousins. Publisher: ELBS
- Food & Beverage Service Management- Brian Vargese
- Food & Beverage Service Training Manual- Sudhir Andrews, Tata Mc Graw Hill.
- Hotel & Catering Costing & Budgets, RD. Boardman, Heinemann



- Introduction F & B Service- Brown, Heppner & Deegan
- The Bar and Beverage Book, 5th Edition Costas Katsigris, Chris Thomas, Wiley Publications
- Principles and Practices of Bar and Beverage Management James Murphy; Goodfellow Publishers
- ManageFirst: Bar and Beverage Management National Restaurant Association



DSE-1F: Accommodation Management-III

Theory: 4 Credits; Practical: 2 Credits,

Theory

Unit- 1	Interior Decoration: Importance, Definition & Types, Classification, Principles of Design: Harmony, Rhythm, Balance, Proportion, Emphasis, Elements of Design: Line, Form, Colors, Texture, Flower Arrangement: Concept & Importance, Types & Shapes and Principles, Equipment and material required for flower arrangement, Conditioning of plant material, Indoor Plants care and role of housekeeping.
Unit – 2	Colors: Color Wheel, Importance & Characteristics, Classification of colors, Color Schemes. Lighting: Classification, Types & Importance, Applications. Furniture Arrangements: Principles, Types of Joints, Selection.
Unit – 3	Floor & Wall Covering: Types and Characteristics, Carpets: Selection, types, Characteristics, Care and Maintenance. Windows, Curtains, and Blinds Soft Furnishings and Accessories: Types, use and care of Soft furnishing, Types of Accessories: Functional and Decorative,
Unit – 4	 Computer Applications in Hotel Accommodation: Introduction to Hotel Software's, Operating Procedures, Salient Features Merits & Challenges, Handling Guest and non guest accounts, Preparing reports, Giving Maintenances,; Planning & Evaluating Front Office Operations: Forecasting techniques, Forecasting Room availability, Useful forecasting data, (• % of walking, • % of overstaying, • % of under stay) Forecast formula, Sample forecast forms; Yield Management - Concept and importance, Applicability to rooms division (Capacity management, Discount allocation, Duration control, Measurement yield, Potential high and low demand tactics, Yield management software, Yield management team

Practical

- Hands on practice of computer application (Hotel Management System) related to Rooms Division procedures as covered in syllabus
- Presentations on Interior Decorations
- Flower Arrangements Workshops
- Visit to Local Resources

Book recommended

- Hotel Hostel and Hospital Housekeeping Joan C Branson & Margaret Lennox (ELBS)
- Hotel House Keeping Sudhir Andrews Publisher: Tata Mc Graw Hill.
- House Craft Valerie Paul



- House Keeping Management for Hostels, Rosemary Hurst, Heinemann
- Housekeeping and Front Office Jones
- Housekeeping management Margaret M. Leappa & Aleta Netschke
- Hotel Housekeeping Operations & Management Raghubalan, Oxford University Press
- In House Management by A.K Bhatiya
- Front office operations by colin Dix& Chirs Baird
- Hotel front office management by James Bardi
- Management front office operations by Kasavana & Books
- Front office training manual by Sudhir Andrews
- Managerial accounting and hospitality accounting by Raymond S Schmidgall
- Managing computers in hospitality industry by Michael Kasavana and Cahell

Principal of Hotel Front Office Operations, Sue Baker & Jeremy Huyton, Continuum



DSE-2A: Researching for Hospitality & Tourism Management

Theory: 4 Credits

- Unit-1Introduction to research methodology: Meaning, definition, characteristics and types of
research, Methodology of research, formulation of research problem Research Design:
Meaning, characteristics of research design, steps in research design. Concept of
Hypothesis
- Unit-2Sampling Design and Data Collection: Meaning of sampling, aims in selection a sample,
Types of sample design. Data collection –Meaning, types of data, methods of collecting
primary data-observation, interview and questionnaire, Sources of secondary data.
- Unit-3Processing and Analysis of data: Editing, Coding, Classification and tabulation, Graphical
presentation of Data-Bar-chart, pie-chart and curvesInterpretation of Data meaning,
methods of data analysis
- Unit-4 Report Writing: Meaning, types and steps involved in writing report, layout of the research report, mechanics of writing a research report, challenges of a good writing

Suggested Readings

- Kumar Ranjit: Research Methodology: A Step by Step Guide for Beginners, Sage Publication, 2014.
- Kothari C.R. : Research Methodology, New Age International, 2011.
- Shajahan S. : Research Methods for Management, 2004.
- Mustafa A. : Research Methodology, 2010.
- Thanulingom N : Research Methodology, Himalaya Publishing
- C. Rajendar Kumar : Research Methodology , APH Publishing
- Gupta Hitesh and Gupta S. L. : Research Methodology, International Book House, 2011.
- J. R. Brent Ritchie, Charles R. Goeldner : Travel, Tourism, and Hospitality Research: A Handbook for Managers and Researchers, Wiley Publishers
- Peter Mason: Researching Tourism, Leisure and Hospitality for your Dissertation; Good Fellow Publishers Ltd, UK



DSE-2B: Project Work

Theory: 4 Credits; Practical/Field Work: 2 Credits,

Keeping in view the diverse nature of tourism & hospitality industry & its long- term implications on the economy, society, culture & environment, It is mandatory to do some project work so as to sharpen the research skills, develop a practical understanding of the Hospitality system, attain some field experience etc. Students are required to prepare a project on a topic of their choice approved from Faculty from Institute/ Head of Department (F.O/ F&Bs/ F.P/ A.Op) Computer Typed {Times New Roman} compiled & Hard bound copy (Two print Copies) and One soft copy in C.D.

The Project should include:-

- The First page should include Name of The Institute / University, Project undertaken, Roll Number & Name.
- Certificate by Candidate of genuine work.
- Acknowledgement.
- Certificate of approval.
- Introduction to the topic.
- Problem Definition Need of study
 - Problem Definition
 - Research objective
 - List of Information
- Research Methodology
 - Research design
 - Source of data
 - Instrumentation of data collection
 - Sampling Design
- Analysis, Findings & Interpretation.
- Suggestions & Recommendations.
- Conclusion or Silent Findings
- Limitation
- Bibliography
- Annexure

Selecting A Topic:-



Selecting a topic is the first issue. About the only thing you will be sure of should be that do you want to write on a subject that directly relates to Hotels or is associated with tourism. A lot of thinking & creativity is required at planning stage.

The purpose of project for you is to-

- Learn about various hospitality issues.
- Learn how to evaluate the potential.
- Improve organizing & managerial skills.

Sample themes of Research are:-

Accommodation Management-

- "Technology in Hotel Accommodation Services:- A case study of Hotel- ABC."

Various topics can be selected suggested themes are-

- Surveying of Guest Behavior
- Surveying of Environment Conservation
- Surveying of Negative impacts of System Segmentation of Guest staying in unit.
- Profiling of Tourists/ Guests
- Comparative analysis of Tariff Strategies.
- Linkages amongst various constituents of Hospitality industry
- HRD- Policies of Unit/ Chain
- Cost Control in Housekeeping/ Kitchen
- Safety & Security Issues- Case studies

The above mentioned are simply few suggested topics. The candidates are free to select a topic of their choice with due consultation with the faculty member who is mentoring the candidate in the Institute.



DSE-3A: Hospitality Laws

Theory: 4 Credits

Course Contents:

Unit – 1	Introduction to Indian Hospitality & Related Laws in India Introduction, Legal Perspectives, Key Issues, The legal requirements Prior and at the time of doing Hotel Business.
Unit – 2	Laws Related to Hotel Operations in India: Doing Hotel Business in India, Business Contracts, Hotel Licenses and Regulations, Hotel Insurance
Unit – 3	Laws Related to Employees, Guests, Public Health & Safety: Introduction and Overview of Labour Laws, Hospitality Laws, Public Health and Environmental Laws
Unit – 4	Laws Related to Food & Beverage Services: Food Legislation and Liquor Licensing

Suggested Readings:

- Hotel Law by Amitabh Devendra , Oxford University Press

- Hotel & Tourism Laws by Jagmohan Negi

Related Guidelines & Reports from Ministry of Tourism, Govt of India

Semester-VI



DSE-3B: Hospitality Marketing

Theory: 4 Credits

Unit I Introduction to Marketing Needs, Wants and Demands; Products and Services; Markets; Marketing; The Production Concept, The

Product Concept, The Selling Concept, The Marketing Concept, The Societal Marketing Concept; The Marketing Process, Service Characteristic of Hospitality and Tourism Business

Unit II

Marketing Environment, Consumer Markets and Consumer Buyer Behavior

Micro and Micro Environment, Characteristics, Factors Affecting Consumer Behaviour, Buying Decision Behaviour, The Buyer Decision Process.

Unit III

Distribution Channels, Product Pricing and Services Strategy

Nature and Importance of Distribution System, Marketing Intermediaries, What is Product, Product Classification, Individual Product Decisions, Product Life Cycle, Approaches to hospitality service pricing.

Unit IV

Public Relations, Sales Promotions and Integrated Marketing Communication

The Marketing Communications Mix, The Changing Face of Marketing Communications, Integrated

Marketing Communications, Socially Responsible Marketing Communication, Advertising, Sales Promotion, Public Relations, The Public Relation Process, Personnel Selling, Direct Marketing, Technology and its applications in Marketing.

Suggested Readings:

- Services Marketing Ravishankar
- Services Marketing Zeital Valerire A and Mary Jo Baiter Publisher: Mc Graw Hill Company
- Service Marketing Wood ruffe Helen Publisher Macmillan
- Foundation and Practices Marketing of Services Strategies for Success, Harsh V. Verma, Professional Manager's Library, Global Business Press
- Marketing Management, Philip Kotler, Prentice Hall of India, New Delhi
- Hospitality & Travel Marketing, Alastair M. Morrison
- Strategic Hotel and Motel Marketing Hart & Troy



- Marketing for Hospitality Industry Robert
- Marketing Management in South Asian Perspective, Kotler, Philop, Kevin Keller, A. Koshy and M.Jha,- Pearson Education, New Delhi
- Marketing Kerin, Hartley, Berkowtz and Rudeliu, TMH, New Delhi
- Marketing: Concepts and Cases Etzel, Micael J, TMH, New Delhi
- Tourism Marketing Manjula Chaudhary, Oxford University Press



SEC-4 A: Skill Enhancement for Media & Journalism in Hospitality

Practical Paper :2 Credits

Unit I : Journalism, Hospitality & Tourism: Introduction to Journalism, Definition of a Journalist, Nature & Scope of Journalism, Journalism - Hospitality & Tourism: Careers & Opportunities, Familiarisation with tasks and profile of a Journalist, Ethics for Journalists, Current Issues for Journalists, Travel, Tourism & Hospitality Writing, Types of Travel Writing.

Unit II: Pioneers in Hospitality & Tourism Journalism & Media: Pioneers in Travel Writing, Great travel stories of Marcho Polo, Hiuen Tsang, Iban Batuta, Al Baruni, V.S. Naipaul, Rahul Sankratayan, William Darlympal, Today's Hospitality Pioneers – Chef Manjit Gill,

Studio Food Promoters - Chef Sanjeev Kapoor, Chef Vikas Khanna, David Rocco

Unit III: Creative Travel, Tourism & Hospitality Writing: : Introduction to creative writing, information collection, writing for hospitality, tourism and travel magazines, Writing for online magazines, Studies from Hospitality Biz India, Travel Biz Monitor and Express Hospitality Magazines, Travel web searching (browsing).

Unit IV: Media Applications for Hospitality: Introduction Media, Its Role in Hospitality Promotion, Televisions, Food Food Channel, TLC Channel, Food & Travel Shows, Social Media-

Creating Pages and Profiles, Merits/Demerits of Social Media. Developing promotional

Literature, Travel & Hospitality Photography, New Trends

SUGGESTED READINGS:

- Magazines of Airlines, Hotels & Tourism Organisations.

- Hand Book of Journalism & Mass Communications by V.S. Gupta, Vir Bala Aggarwal, concept Publishers, New Delhi.
- Hospitality Biz India, Travel Biz Monitor
- Hotel Promotional Literatures
- Mass Communication Theory & Practice by Uma Narula, Hiranand Publication, New Delhi.
- Mass Communication, Wilbur Schram
- Outlook Traveler
- The Art of Travel : Essays on Travel Writing, Dodel, Philip
- Travel in the ancient world, Cason, Leonell, George Allen
- Understanding Media by Marshal McLuhan.



SEC- 4B: Application of Computers in Hospitality & Tourism

Practical Paper :2 Credits;

Unit I : Introduction to Computers: Introduction to Computer: Classification, Generations, Organization, Capabilities Characteristics & Limitations, Application of Computer in Hotels, Familiarisation with Components of Computers – Hardware: Hardware elements – input, storage, processing & output devices. Block diagram of computer,

Unit II: Introduction to Computers Software: Types of Software, System Software, Application Software, Utility Software's, Use of MS- Office: Basics of MS- Word. MS- Excel and MSPower Point

Unit III: Internet & Applications: Introduction to Internet: Definition of networks, concepts of web page, website and web searching (browsing). Benefits, Application, Working, Hardware and Software requirements, World Wide Web, Web Browser, URL, Search Engines, Email

Unit IV: Social Media Applications and Hospitality: Introduction to Social Media, Its Role in Hospitality Promotion, Facebook – Creating Pages and Profiles, Merits/Demerits of Social Media, Linked In, Twitter and Other Social Media Applications.

Suggested Reading:

- · Leon & Lion, Introduction to Computers, Vikas Publishing House, New Delhi
- · June Jamrich Parsons, Computer Concepts 7th Edition, Thomson Learning, Bombay.
- · Comer 4e, Computer networks and Internet, Pearson Education
- · White, Date Communications & Compute4r Network, Thomson Learning, Bombay.
- · Computers in Hotels Concepts & Applications : Partho P Seal Oxford University Press



SEC-4C: Web Applications in Hospitality

Practical Paper :2 Credits;

UNIT-I: Introduction to Web Applications

Understanding the concepts with Hotel Websites like of

Taj, Oberoi's, Lalit, Hilton etc. Concept of e - Commerce, e - Tourism, e- Business, Role of a website and e tools like Multimedia: Multimedia devices, components of multimedia systems, authoring tools, creating multimedia, video-capturing, video on demand.

UNIT-2: Data compression :

Need for data compression, non-lossy and lossy compressions for images, color, gray scale and still-video image, video image, and audio compression JPEG standard, MPEG standard, DVI Technology, MIDI, brief survey of speech recognition and generation.

UNIT-3: Data and file format standards

Multimedia applications design :Application classes, types of Multimedia systems; Distributed multimedia systems: Components, distributed multimedia Databases.

UNIT-4: Introduction to Web design:

Web development process, site types and architectures,

navigation theory and practice. Introduction to Page: Page sizes, page types, web design tools; introduction to text: Fonts and text layout, formatting tags, text design issues for the web. Each student would be required to develop at least one website.

Suggested Reading:

- Buford, Multimedia Systems, Pearson Education
- Vaughan, Multimedia Making IT Work, Tata McGraw Hill
- Villamil and Molina, Multimedia: An Introduction, Prentice-Hall of India
- Shuman, Multimedia in Action, Vikas Publishing House, New Delhi
- Senclair, Multimedia on the PC, BPB Publications.
- Rosch, Multimedia Bible, Sams Publishing
- Powell, Web Design The Complete Reference, Tata McGraw Hill, New Delhi.





SEC-4D: Foreign Language Skills – (French/ Spanish/ German)

Practical: 2 Credits

Unit - 1: Pronunciation - The Alphabet - The Accents; 'Formules de politesse'; The numbers:Cardinal – Ordinal; Time (only 24 hr clock); Weights & Measures; The subjective pronouns; Auxiliary verbs : etre and avoir

Unit - 2: Self introduction; presenting and introducing other person; Name of vegetables and fruits; Conjugation of first group of verbs; Days of the week; Months of the year; Date; The definite and indefinite articles

Unit - 3: Name of the Countries and their Nationalities; Conjugation of second group of verbs; Adjectives of place; Preposition of place; Describing a place (your city/ tourist place)

Unit - 4 : Vocabulary describing family; Describe your family; Name of dairy products and Cereals;

Negation; Conjugation of irregular verbs : venir, aller; Demonstrative Adjectives

Simple translation

(Oral)

Role-playing of different situations

Understanding questions

Conversation

Picture composition

Suggested Readings:

· Larousse compact Dictionary: French-English/ English-French

- · Conjugaison Le Robert & Nathan
- · Larousse French Grammar
- · Grammaire Collection "Le Nouvel Entrainez vous" level debutant
- · Parlez à l'hotel by A. Talukdar
- \cdot A Votre Service 1
- · French for Hotel and Torism Industry by S.Bhattacharya
- · Jumelage 1 by Manjiri Khandekar and Roopa Luktuke
- · Basic French Course for The Hotel Industry by Catherine Lobo & Sonali Jadhav

The Institution/ University may offer the modules in French/ Spanish/German or Other Foreign Languages

and add list of suggested readings accordingly.



DSE-4A: Human Resource Management

Theory: 6 Credits

Course Contents:

Unit – 1 Introduction to Human Resource Management:

Introduction, Definition & Concept,

Growth Drivers in India, Importance of HRM, Hospitality Industry Characteristics, Human Resource Roles, HR Challenges. Manpower Planning, Process, Managing Workers,

Unit – 2 Recruitments, Learning & Development, Performance Appraisal:

Recruitments,

Introduction, Concept, Sources, What to look for in prospective candidates, Recruitments Policy and Techniques. Learning & Development, Introduction, Concept, Functions, Training Cycle, Evaluation, Methods, Organisational Culture & Training. Performance Appraisal -Introduction, Purpose, Process, Challenges, Underlying Theories, Balance Score Card, The 360 Degree Feedback System, Managing Employee Performance

Unit – 3 Employee Motivation, Compensation & Benefit Management:

Employee Motivation,

Concept, Various Motivation Theories (Maslow's Theory, Herzberg's Theory, Adam's Equity Theory, B.F Skinners Reinforcement Theory), Motivating Employees & Measurement. Compensation & Benefits: Policy, Components, Determinants, Theories, Employee Compensation Practices in India

Unit – 4 Job Satisfaction, Organisational Culture, Disciplinary Action:

Introduction, Theories of Motivation, Correlates of Job Satisfaction, Importance of Job Satisfaction, Measuring Job Satisfaction. Organisational Culture: Introduction, Observational Aspects, Functions, Cultural Models, Positive or Negative Organisational Cultures, Managing and Changing Organisational Cultures. Disciplinary Action: Introduction, Principles of Natural Justice, Counselling, Disciplinary Guidelines, Disciplinary Process, Charge Sheet

Suggested Readings:

- Human Resource Development & Management in the Hotel Industry – S.K. Bhatia, Nirmal Singh

- Principal and Techniques of Personnel Management Human Resource
- Management Dr. Jagmohan Negi
- Human Resource Development Practice in Travel and Tourism S.C. Bagri
- Human Resource Management in Hospitality Malay Biswas



DSE-5A: Safety, Security and Travel Documentation

Theory: 6 Credits

Course Contents:

Unit – 1 Safety Security and Hotels: Understanding Safety & Security, Differentiation between safety and security, Best Practices in Indian Hotels, The Case of Taj & Oberoi at Mumbai, Security Departments in Hotels, Guidelines for Security in Hotels, Dealing with Emergencies - Fire, Death, Crisis Management, Disaster Management.

Unit – 2 Safety Security and Tourist Destinations: Understanding the destination images from tourist perspective, the role of the media in influencing consumer perceptions of travel safety Understanding Tourist Security, its importance and impact of tourism industry. Role of Media in influencing tourist perceptions, consumer awareness of travel advisories and their influence on behaviour. Common problems & Challenges with hotel & tourism destinations security. Security issues at airports, railway stations, single woman travellers in India, Tourist Police & Its Role, Role of Ministry of Govt of India, UNWTO Guidelines/ Advises on Safety and Security, International Issues on Tourist Security, the role of insurance in the travel industry

Unit – 3 Travel Documentation: Introduction to Travel Documentation, Documentation required while leaving and entering into India. Passport its types and procedures to obtain an Indian passport, Currency Regulations and concept of Basic Travel Quota (BTQ), Custom Regulations, Health Certificates, Insurance and Immigration

Unit – 4 Understanding VISA and Permits

Understanding the concept of VISA its types, Categories in which India give Visa to foreign tourists. Visa Requirements and procedure to obtain tourist visa for Singapore, UK, USA and Australia. Restricts and Special area permits for foreign tourists in India and their procedures to obtain. VISA on Arrival Scheme of Govt of India

Suggested Readings:

- Tourism Security: Strategies for Effective Managing Travel Risk and Safety By Peter Tarlow

- Safety and Security in Tourism Relationships, Management and Marketing By C. Michael Hall, Dallen J. Timothy and David Timothy Duval.

- Tourism, Security and Safety (The Management of Hospitality and Tourism Enterprises) - Yoel Mansfeld & Abraham Pizam



DSE-6A: Retail Management

Theory: 6 Credits

Course Contents:

Unit- I The Business of Retail: Retailing- Definition, Concept Importance, Functions of a retailer, Relationship between retail and Marketing, Retail as a career. Retail in India- Evolution, changes in the retail sector, The Wheel of Retailing, The Accordion, The Retail Life Cycle, Emerging Trends in Retailing, Retail Scenario in India, Retail Competition, Retail Formats.

Unit-2 Retail Models and Theories of Retail Development- Theories of retail development, concept of life cycle in retails, Business models in retails, Airport Retailing, Services retailing. Information Gathering in Retailing, Retail Strategic Planning and Operation Management, Retail Financial Strategy, Target Market Selection and Retail Location, Store Design and Layout, Visual Merchandising and Displays.

Unit-3 Merchandise Planning, Buying and Handling, Merchandise Pricing, Retail Communication Mix, Promotional Strategy, Retail Human Resources Management, Customer Service, The GAPs Model, Customer Relationship Management.

Unit-4 Retail Operating Skills: Pre-Check, Opening the Sale, Probing, Demonstration, Trial, Close Handling Objections, Closing, Confirmations & Invitations. Retail Management Information Systems, Retail Audits, Online Retailing, Global Retailing, Legal and Ethical Issues in Retailing.

Note: A visit to retail mart may be organised to supplement learning of students.

SUGGESTED READINGS:

- Levy IM. And Weitz B.A (2004), Retailing Management, 5th ed., Tata McGraw Hill.
- Berman B. Evans J. R. (2004), Retail Management, 9th Edition, Pearson Education.
- Bajaj C; Tuli R., Srivanstava N.V. (2005), Retail Management, Oxford University
- Press, Delhi.
- Dunne P.M, Lusch R.F. and David A. (2002), Retailing, 4th ed., South-Western,
- Thomson Learning Inc.
- Pradhan, Swapna; Retaling Management; Tata McGraw Hill; New Delhi



DSE-7A: Event Management

Theory: 6 Credits

Unit - I Events- The Concept, Nature, Definition and scope, C's of Events, advantage and disadvantage of Events, Categories and Typologies, Skills required to be a good Event Planners.

Unit - 2 Organising & Designing of Events, key elements of Events, Event Infrastructure, core concept, core people, core talent, core structure, Setting Objectives for the Event, Negotiating Contracts with event Organizers, Venue, Media.

Unit - 3 Marketing & Promotion of Events: Nature of Event Marketing, Process of Event Marketing, The Marketing Mix, Sponsorship. Promotion: Image/ Branding, Advertising, Publicity and Public Relation.

Unit -4 Managing Events: Financial Management of Events, Staffing, Leadership. Safety and Security: Occupational Safety and Health, Incident Reporting, Crowd Management and Evacuation.

Note: An Event such as Conference/ Seminar may be planned and organised to supplement learning of students.

Suggested Readings:

- A.K. Bhatia, 'Event Management', Sterling Publishers Pvt. Ltd. Delhi.
- Anton Shone & Bryn Parry, 'Successful Event ;2Management
- Coleman, Lee & Frankle, Powerhouse Conferences. Educational Institute of AHMA
- Hoyle, Dorf & Jones, Meaning conventions & Group business. Educational institute of AH & MA.
- Joe Jeff Goldblatt, "Special Events: Best Practices in Modern Event Management
- (Hospitality, Travel & Tourism)", John Willy and Sons, New York
- Leonard H. Hoyle, Jr, 'Event Marketing', John Willy and Sons, New York
- Lynn Van Der Wagen, Carlos, Event Management, Pearson, New Delhi.
- Sanjay Singh Gaur, Sanjay V Saggere, Event Marketing Management, Vikas Publication, New Delhi

- John Beech, Sebastian Kaiser, Robert Kaspar - The Business of Events Management ;Pearson Publications



DSE-8A: Laundry Management

Theory: 6 Credits

Course Contents:

Unit- I Laundry: The Concept, Importance, Organisation Structure, Key Roles & People, , Functions of a Laundry, Professional Laundry Set Up, Linen Room, Uniform Room, Tailor Room, Setups & Functions, Equipments Used in laundry, Their Salient Features, Laundry Chemicals, Laundry Do's and Dont's, On Premises Laundry, Off Premises Laundry, Commencing the Day's Work - Briefing, De Briefing, Day Schedules.

Unit-2 Laundry Planning & Operations: The Space, Requirements, Water and Energy Supply & provisions, Financial Aspects, Staff Patterns, Target Clientele, Location, Design, The Laundry Cycle: The collection of linen, sorting, tagging, washing, drying, ironing, storing, mending, discarding, process and precautions. Hotel Laundry Services, Records & Registers

Unit-3 Managing Guest Laundry: Valet Services: Collecting Guest laundry and returns, Do's and Dont's; Handling guests Linens, Stains & Removals, Wash Care Instructions, Ironing and Dry Cleaning Instructions & Practices, Mending and Repairs, Damages and Colour Bleedings, Pricing, Guest Communication & interactions, Promotional Strategy, Effective Customer Service.

Unit-4 Emerging Trends in laundry: Best Practices, Environmental Aspects, Energy Conservation, Ergonomics, Effective Communications & Coordination, Applications of Technology Out Sourcing, New Techniques, Information Systems, Inventories and Audits, Global Practices, Legal and Ethical Issues in Laundry Services, Quality Assurance.

Practical

- \cdot Layout of Linen and Uniform Room/Laundry
- · Laundry Machinery and Equipment
- \cdot Stain Removal
- · Selection and Designing of Uniforms
- · Visit to a professional Laundry

SUGGESTED READINGS:

- Accommodation & Cleaning Services, Vol. I & II, David, Allen, Hutchinson
- Hotel and Catering Studies Ursual Jones
- Hotel House Keeping Sudhir Andrews Publisher: Tata Mc Graw Hill
- House Keeping Management for Hotels, Rosemary Hurst, Heinemann
- Housekeeping Management Margaret M. Leappa & Aleta Nitschke
- In House Management by A.K. Bhatiya
- Key of House Keeping by Dr. Lal Commercial
- Housekeeping & Maintenance Stanley Thornes
- Hotel Housekeeping Operations & Management Reghubalan, Oxford University Press.

- Management of Hotel & Motel Security (Occupational Safety and Health) By H. Burtein, Publishers: CRC

- Managing Housekeeping Custodial Operation Edwin B. Feldman
- Managing Housekeeping Operations Margaret Kappa & Aleta Nitschke



DSE-9A: Food Service Management

Theory: 6 Credits

Theory

Unit – 1 The Foundations: The Foodservice Industry, The Systems Approach, The Fundamentals, Food Safety, Cleaning, Sanitation, and Environmental Safety, The Menu

Unit – 2 The Operational Functions: Purchasing, Receiving, Storage, And Inventory, Production, Beverage Provision, Food and Beverage Service, Events Conferencing & Banqueting, Apprising Performance, Strategic Decisions,

Unit – 3 The Facilities: Facilities Planning And Design, Equipment And Furnishings, Environmental Management

Unit – 4 The Management Functions: Organizational Design, Leadership, Human Resource Management, Performance Improvement, Financial Management, Marketing

Note: An Event may be planned to supplement learning of students and practical may be conducted in view of theory syllabus to provide practical inputs to learners.

- · Layout of Food Service Outlets & Organisations
- · Food Service Operations
- · Conferencing & Banqueting
- · Equipment and Furnishings, Environmental Management in Food Service Operations
- \cdot Visit to a professional Food Service Outlet

Books Recommended

- Food & Beverage Management 3/e John Cousins, David Foskett & Andrew Pennington, Good Fellow Publishers

- Foodservice Management: Principles and Practices by June Payne-Palacio Ph.D. RD and Monica Theis, Prentice Hall Publishers

- Foodservice Management Fundamentals by Dennis R. Reynolds; Wiley Publishers



DSE 10A – Accommodations Management

Theory: 6 Credits

Course Contents:

Unit – 1 The Housekeeping Department in Hotel Operations, The Executive Housekeeper as Department Manager. Structural Planning of the Housekeeping Department. Current Trends & Practices

Unit – 2 Management of Inventory and Equipment. Characteristics of Housekeeping Equipment and Supplies. The Cleaning Function, Personnel Administration, Controlling Housekeeping Operations, Supervision and Management Practices in Housekeeping

Unit – 3 Safety, Security and Infectious Diseases in Property Operations. Energy Conservation in Lodging Properties, Environmental and Sustainability Issues.

.Unit – 4 Opening New Hotels & Role of Housekeeping, Linen Management, Guest Laundry Services,

Valet Services, Managing Pests Control, Out Source Management Practices in

Housekeeping, Housekeeping Beyond hotels i.e Libraries, Hospitals, Airports and others, Entrepreneurship Opportunities in Housekeeping

Note: An Event may be planned to supplement learning of students and practical may be conducted in view of theory syllabus to provide practical inputs to learners.

- · Layout of Housekeeping Outlets & Organisations
- · Housekeeping Operations
- · Safety & Security Practices & Housekeeping
- · Equipment and Furnishings, Environmental Management in Housekeeping Operations
- \cdot Visit to a professional Housekeeping Services/ Units

Suggested Readings

- Accommodation & Cleaning Services, Vol. I & II, David, Allen, Hutchinson
- Hotel House Keeping Sudhir Andrews Publisher: Tata Mc Graw Hill
- House Keeping Management for Hotels, Rosemary Hurst, Heinemann
- Housekeeping Management Margaret M. Leappa & Aleta Nitschke
- Housekeeping & Maintenance Stanley Thornes
- Hotel Housekeeping Operations & Management Reghubalan, Oxford University Press.

- Management of Hotel & Motel Security (Occupational Safety and Health) By H. Burtein, Publishers: CRC

- Managing Housekeeping Custodial Operation – Edwin B. Feldman

- Managing Housekeeping Operations - Margaret Kappa & Aleta Nitschke

- The Professional Housekeeper - Madelin Schneider, Georgina Tucker & Mary Scoviak, John Wiley & Sons

- Housekeeping Management by Matt A Casado, Wiley Publications



DSE 11A – Culinary Management

Theory: 6 Credits

Course Contents:

Unit – 1

The Food-Service & Culinary Industry, Sanitation and Safety, Tools and Equipment, Menus, Recipes, and Cost Management, Food Nutrition, Staff Structure & Trends

Unit – 2

Basic Principles of Cooking and Food Science, Mise en Place, Stocks and Sauces, Soups, Understanding Vegetables, Cooking Vegetables, Potatoes, Legumes, Grains, Pasta, and Other Starches

Unit – 3

Cooking Methods for Meat, Poultry, and Fish, Understanding Meats and Game, Cooking Meats and Game, Understanding Poultry and Game Birds their cooking, Understanding Fish and Shellfish, their cooking techniques

Unit – 4 Salad Dressings and Salads, Preservation of Food, Sandwiches, Breakfast Preparation, Dairy and Beverages, Cooking for Vegetarian Diets, Health foods, Sausages and Cured Foods, Pâtés, Terrines, and Other Cold Foods, Food Presentation

Note:

- · Menu Planning The Chefs Role
- Professional Kitchen Layout & Organisations
- · Culinary Operations : Menu Preparations to supplement theory syllabus
- Safety & Security Practices & Kitchen
- · Equipment and Furnishings, Environmental Management in Culinary Operations

Suggested Readings

- Professional Cooking by Wayne Gisslen, Wiley Publications
- The Professional Chef by Culinary Institute of America
- . Gastronomy Tourism In India By.S.R.Chaini, Sharp Publication

DSE 12A – Bakery Management

Course Contents:

Unit – 1

Bakery Introductions: Basic Ingredients: Sugars; Shortenings; Eggs; Wheat and Flours; Milk and Milk Products; Yeast; Chemical Leavening Agents; Salt, Spices, and Flavourings; Cocoa and Chocolate; Fruits. Professional Bakery Equipments & Tools, Production Factors; Staling;

Unit – 2

Bread and Rolls: Overview of Production; Common Problems; White Pan Bread ; Pullman, Split-top, and Round Split Breads; French and Italian Breads and Rolls; Vienna Bread; Bolillos; Pan de Agua; Egg Bread and Rolls; Hard Roll Varieties; Soft Roll Varieties; Pan de Sal; Rye Bread Varieties; Cornmeal Bread; Whole Wheat Bread; Raisin Bread; Cheese Bread; Indigenous Breads of India; Middle Eastern Pita Bread;

Unit – 3

Sweet Yeast Dough Products: Danish Pastry; Buns; Coffee Cake Dough Products; Specialty Rolls and Yeast-Raised Cakes; Croissants; Doughnuts and Crullers: Preparation for Frying; Finishing Doughnuts; Use of Prepared Mixes; Yeast-raised Doughnuts; Cake Doughnuts; Combination Doughnuts; Whole Wheat Doughnuts; Common Problems with Doughnuts and Crullers.

Unit – 4

Pastries: Short Dough Pastries; Puff Pastries; Common Problems with Puff Pastries; Eclairs and Cream Puffs; Common Problems with Eclairs and Cream Puffs; Cream Cheese Dough Products; Icings and Cream and Whipped Toppings: Icings; Cream Toppings; Whipped Toppings. Cakes and Cake Specialties: Cake Production; Common Problems with Cake Production; Creamed Cakes; Common Problems with Creamed Cakes; Whipped Cakes; Common Problems with Sponge Cakes;

Note

- · Bakery Planning The Chefs Role
- Professional Bakery Layout & Organisations
- · Bakery Operations : Dishes Preparations to supplement theory syllabus
- · Safety & Security Practices & Bakery
- · Equipment and Tools, Hygiene Management in Bakery Operations

Suggested Readings

- · Practical Baking, 5th Edition by William J. Sultan Wiley Publications
- · Baking and Pastry: Mastering the Art by The Culinary Institute of America, Wiley Publications
- · In the Hands of a Baker http://www.ciaprochef.com/
- · Baking by Marha Dey , www.hermehouse.com
- The Golden Book of Baking by barronsduc <u>www.barronseduc.com</u>



Theory: 6 Credits

Course Contents:

Unit – 1

Hotel Front Office and Role in Hotel Revenue Generations, Preparing for Guest Services, Relationship & Coordination with Housekeeping and other Divisions, The Hotel Organization and the front office manager, Effective interdepartmental communications, Front Office Structures, layouts Trends & Practices.

Unit – 2

Managing Guests from Check in to Check Out – Role of Front Office, Property management systems, System wide reservations, Guest registration, Managing the financials, Guest checkout, Procedures Forms & Formats

Unit – 3

Revenue Management : An Introduction, Customers' Knowledge and Consumer Behavior, Internal Assessment and Competitive Analysis, Economic Principles and Demand Forecasting, Reservations and Channels of Distribution, Dynamic Value-Based Pricing, Channel and Inventory Management, The Revenue Management Team, Strategic Management and Following the RevMAP, Tools, Tactics, and Resources

Unit – 4

Staffing Challenges, Recruitments & Training, Managing Hospitality, Promoting in house sales, It is going to happen- Handling Emergencies, Managing Guest Safety & security Gearing for Interviews, The role of Supervisor and Managers Responsibilities.

Note

- · Front Office Planning The FOM's Role
- · Professional Front Office Layout & Organisations
- · Front Office Operations : Activities, Records & Regulations to supplement theory syllabus
- · Safety & Security Practices & Role of Hotel Front Office
- Revenue Management in Front Office Operations

Suggested Readings

· Hotel Front Office Management – James A Bardi Wiley Publications

• Introduction to the revenue management for Hospitality Industry, Principles and Practices for the Real World, An Kimberly Tranter, Trevor Stuart-Hill, Juston Parker, Pearson Publications



DSE 14A – FOREIGN CUISINES (CHINESE & ITALIAN)

Theory: 6 Credits

Course Contents:

Unit – 1 Cuisine of China- I: -

Introduction to Chinese Cuisine, Historical Background, Regions &

Regional Cooking Styles, Staple food with regional Influences

Unit – 2 Cuisine of China-II:-

Methods of cooking, Equipment & utensils, Ingredients & Dishes Unit – 3 Cuisine of Italy - I:-

Introduction to Italian Cuisine, Historical Background, Regions & Regional Cooking Styles, Staple food with regional Influences

Unit – 4 Cuisine of Italy - II:

Methods of cooking, Equipment & utensils, Ingredients & Dishes Note:-

01. May be planned in accordance to theory (Suggested Menus include)

- · MENU 01 Prawn Ball Soup, Fried Wantons, Sweet & Sour Pork Hakka Noodles
- MENU 02 Hot & Sour soup, Beans Sichwan, Stir Fried Chicken & Peppers Chinese Fried Rice
- · MENU 03 Sweet Corn Soup, Shao Mai, Tung-Po Mutton, Yangchow Fried Rice,
- · MENU 04 Wanton Soup, Spring Rolls, Stir Fried Preparations & Celery Chow Mein,
- · MENU 05 Prawns in Garlic Sauce, Fish Szechwan, Hot & Sour Cabbage, Steamed Noodles

Suggestion: Universities/Concern Department may opt for other Foreign Cuisines like Mexican/ Thai /French or others

Suggested Readings

· Nita Mehta – Italian Vegetarian Cookery, Snab Publishers.

· Alberto Capatti - Arts and Traditions of the Table: Perspectives on Culinary History, Columbia University Press

- · Italian Cooking by Sanjeev Kapoor
- · Ken Hom Chinese Cookery, BBC Books
- · Funchsia Dunlop The Revolutionary Chinese Cookbook, Ebury Press
- · Eileen Yin-Fei Lo Mastering the Art of Chinese Cooking, Chronicle Books
- · Su Huei Huang, Lai Yen-Jen Chinese Cuisine, Wei-Chuan Publishing
- · E N Anderson The Food of China, Yale University Press
- · Parvinder S Bali International Cuisine & Food Production Oxford University Press

SEMISTER – VIII



INDUSTRIAL EXPOSURE - II (On the Job Training)

The objective of Industrial Exposure is to facilitate learners with skills & practices of trade so as to supplement their theory and practical inputs of semester VII and enable them to Industry Ready.

Duration of Exposure: 20 weeks

Leave Formalities: I weekly off and festivals and national holidays given by the hotel 10 days medical leave

supported by a medical certificate. Leave taken must be made up by doing double shifts or working on weekly offs. Attendance in the training would be calculated on the basis of Certificate issued by Training Manager/ HR Manager/ Concerned Officer of the unit trained in. Industrial Exposure will require an input of

120 working days (20 weeks x 06 days = 120 days). Students who are unable to complete a minimum of 100 days of industrial training would be disallowed from appearing in the term and examinations. Students

who complete more than 100 days of industrial exposure but are unable to complete minimum 120 days due to

medical reasons may make good during the vacations. Such students will be treated as 'absent' in industrial

training and results. The Industry Exposure in VIII semester necessarily needs to be in an approved hotel equivalent to three star of above/ Heritage or other such good property related to Hospitality, Travel,

Tourism, Recreation, Leisure or other such organisation. Prior written approval needs to be taken from the

Training coordinator/ Department/ H.O.D for Industrial exposure from parent Institute.

Training Schedule:

VIII Semester

The VIII Semester shall be supplemented by on the job training in following SEC-5 A/B/C/D, DSC 4B, DSC 5B,

DSE 6B-14B: Total weeks: 20 weeks. The Units imparting industrial exposure shall conduct formal induction sessions and emphasis on personality skills to facilitate the learners on Writing Skills for Hospitality (Writing of Industrial Reports/ Hospitality Operation Software Skills/ Trade Presentation Skills/Foreign Language Learning,

Human Resource Practices Safety, Security and Travel Documentation Facilitation Management Practices

while acquainting the learners with skills of trade of their choice from DSE 6B-14B. It may please be noted

that for this semester the number of credits assigned is 20. Being practical oriented the number of hours input per week comes minimum as 40 hours per week.

Academic Credits for training shall be based on following

Log books and attendance, Appraisals, Report and presentation, as applicable

All candidates must ensure that the log books and appraisals are signed by the departmental/ sectional heads as soon as training in a particular department or section is completed. They are also advised to make

a report in accordance to their curiculla for VIII Semester. A PowerPoint presentation (based on the report)



Should be made. This will be presented in front of a select panel from the institute and the industry. It should be made for duration of 10 minutes. Marks will be awarded on this. The presentation should express the student's experiences in the department and what has he learned/ observed. (*Refer to What to Observe*

Sheets for more details.)

The Report will be submitted in the form specified as under:

a) The typing should be done on both sides of the paper (instead of single side printing)

b) The font size should be 12 with Times New Roman font.

c) The Training Report may be typed in 1.5 line spacing.

d) The paper should be A-4 size.

e) Two copies meant for the purpose of evaluation may be bound in paper- and submitted to the Training Coordinator.

Students have to submit the following on completion of industrial training to the faculty coordinator at the

institute:

- 1. Logbook.;
- 2. Appraisal;
- 3. A copy of the offer letter and industry exposure/ Job Training Certificate.
- 4. Report in view of requirements of VIII semester.
- 5. Power Point presentation on a CD, based on the report.
- 6. Attendance sheet.
- 7. Leave card.
- For distribution of marks refer to details on Course structure/ Credit Distribution
- During the tenure of Industrial Exposure, apart from carrying out the assigned jobs,

The learners are suggested to make the following observations in the departments of Industry:

WHAT TO OBSERVE

Points that will be Common for all students of VIII semester in each discipline

- 1. Standard operation/ Operating Procedure
- 2. Who is Who- Key people in the Core Group
- 3. Hierarchy Chart
- 4. Key Personnel
- 5. Job Description
- 6. Employee Recruitment/Retaining/ Welfare Policies (Break-Timings)

Duty hours, Weekly off

- 7. Working Condition
- 8. Situation handling procedures
- 9. Certifications from various Institutions like Licensing/ NoC etc.
- 10. Operation Timings
- 11. Duty Roaster
- 12. Communication Channels
- 13. Uniform codes
- 14. Forms & Formats
- 15. Record Keeping & Systems

WHAT TO OBSERVE DSE 5 A/B/C/D:



Writing Skills for Hospitality (Writing of Industrial Reports/ Hospitality Operation Software Skills/ Trade Presentation Skills/Foreign Languages

- 1. Hotel/ Business Communications
- 2. Email & Web Applications
- 3. Software Operations
- 4. Professional Presentations
- 5. Annual Reports
- 6. Appraisals
- 7. Inter Office Communications
- 8. Intra Office Communications
- 9. Formal Telephonic Conversations in different Languages
- 10. Interacting with Customers/ Seniors/ Colleagues/ Juniors
- 11. Writing & Presentations of Reports

WHAT TO OBSERVE DSE 4B Human Resource Practices

- 1. Organisation Mission/ Vision/ Values
- 2. The Human Resource Divisions
- 3. Human Resource Roles
- 4. HR Challenges
- 5. Manpower Planning Process,
- 6. Managing Workers
- 7. Recruitments Policy & Techniques
- 8. Group Expectations from New Employees
- 9. Learning & Development
- 10. Training Practices & Methods
- 11. Organizational Culture
- 12. Managing Employee Performance
- 13. Employee Motivation,
- 14. Job Satisfaction
- 15. Organizational Culture
- 16. Disciplinary Action
- 17. Innovative Practices in Units/ Group
- WHAT TO OBSERVE DSE 5 B

Safety, Security and Travel Documentation Facilitation Management Practices

- 1. Safety & Security
- 2. The Structure & Key People
- 3. Best Practices
- 4. Security Policy & Guidelines in the Organisation
- 5. Dealing with Emergencies Death, Crisis Management, and Disaster Management.
- 6. Fire Fighting
- 7. Interacting with Media
- 8. Any incidents reported

WHAT TO OBSERVE DSE 6B Retail Management:

- 1. Type of Service
- 2. Type of Cliental



- 3. Source of Cliental
- 4. The Layout (Interior/theme)
- 5. Operation Procedure
- 6. Turn-over ratio
- 7. Raw material intending/ procuring procedure
- 8. Duties & Responsibility of staff
- 9. The Operating hours
- 10. Services/inventions offered
- 11. Budget/ Financial position
- 12. Employee Recruitment policy
- 13. Employee Retaining policy
- 14. Sales/Marketing Team or policies/activities
- 15. Employee Training/Technology Updation facilities
- 16. Discount/Compensation facility or authority
- 17. Standard/signature products

WHAT TO OBSERVE DSE 7B Event Management:

- 1. Source of Events/Business
- 2. Duties &n Responsibilities of staff
- 3. Marketing Techniques
- 4. Procedure for planning events
- 5. Various check list
- 6. Stores/Storage of Equipments
- 7. Sources of Manpower
- 8. Handling/Communication Procedure
- 9. Products/Brands use by the company
- 10. Working hours/Environment
- 11. Best Practices followed by company
- 12. Finance Handling

WHAT TO OBSERVE DSE 8B Laundry Management:

- 1. Types of Laundry- location
- 2. Operation Timing
- 3. Equipment used (Brand/ Specification)
- 4. Chemicals
- 5. Sources of Material/ Type of Material
- 6. Standard laundry Procedures
- 7. Standard Laundry cycle
- 8. Laundry collection/ Distribution channel
- 9. Standard price
- 10. Source of Energy/Water
- 11. Policy for damage

WHAT TO OBSERVE DSE 9B Food Service Management:

- 1. Technology used by Management
- 2. Management Techniques
- 3. Inventory/Issuing/Receiving System
- 4. Billing/ Ordering Procedure



- 5. Types of Meal & Timing
- 6. Responsibility of staff
- 7. Procurements Techniques
- 8. Cover/ Person that are accommodated during meal hours
- 9. Structure of Institution
- 10. Cleaning / Maintenance procedure
- 11. Timing of operation
- 12. Standard Service Timing
- 13. Waste Management
- 14. Type of Equipment used/Specification
- 15. Inventory system / Procedure
- 16. Reservation Procedure
- 17. Specialty of Outlet

WHAT TO OBSERVE DSE 10B Accommodation Management:

- 1. Total No's of Rooms/Area provided for accommodation
- A. Star Category
- 2. Reservation Procedure
- 3. Operation Timing
- 4. Cleaning Schedule (Daily/weekly/Spring)
- 5. Services/facilities provided by Management
- 6. Staff Structure/Shift Timing
- 7. Co-ordination between the staff/dept.
- 8. Discount
- 9. Billing procedure
- 10. Staff structure
- 11. Various formats used by departments
- 12. Facilities/ amenities provided in Room

WHAT TO OBSERVE DSE 11B Culinary Management:

- 1. Source of Manpower
- 2. Area/Layout of kitchen
- 3. Indenting/Receiving/Storing Procedure
- 4. Standard formats/Certificate required for Institution
- 5. Various equipment (Small/Large) required for dept.
- 6. Types of Menu/Cuisine
- 7. Procurement of Raw Material.
- 8. Standard Recipes
- 9. Preparation Technologies
- 10. Waste Management
- 11. Type of Cooking method
- 12. Standard serving /preparation timing
- 13. Various practices followed during peak/lean Timing/hours
- 14. Signature dishes

WHAT TO OBSERVE DSE 12B Bakery Management:

- 1. Area/Layout
- 2. Equipments required



- 3. Various preparation/Menu
- 4. Operation hours
- 5. Standard Recipe
- 6. Issuing/Receiving Procurements
- 7. Standard Receiving/sale procedure
- 8. Waste Management

WHAT TO OBSERVE DSE 13B Front Office Management:

- 1. Total No. of Rooms and facilities
- 2. Tariff structure/Rack Rates/Discounts
- 3. Reservation Types/Mode
- 4. Reservation Procedure
- 5. Reservation Sources
- 6. Reception/Receiving Procedure
- 7. Co-ordination/ intra department relationship
- 8. Various check-in procedure
- 9. Standard phrase of Common
- 10. Policies/Procedure for
- a) No show
- b) Scanty Baggage
- c) Single lady
- d) VIP
- e) Groups/ lay over
- 11. Various Reports
- 12. Coordination with House-Keeping / F&B/ Production Team/Dept.
- 13. Billing/Financial policies
- 14. Foreign guest handling
- 15. Various sub-units/departments
- 16. Emergency handling procedure
- 17. Guest/Staff Communication Channels
- 18. Local information/

19. Post. Departure formalities

WHAT TO OBSERVE DSE 14B Foreign Cuisine:

- 1. Experts foe cuisine
- 2. Availability of Raw Material
- A. Bases of Cuisines
- B. Base of species
- C. Base of popular
- D. Base of Food/Dishes
- E. Seasonal Dishes
- 3. Availability of Equipments
- 4. Understand the Language/Mark
- 5. Operating hours
- 6. Standard Recipes
- 7. Availability of Manpower
- 8. Setting up of Menu



- 9. Local ethics/ Religious Requirement
- 10. Promotion of Cuisine
- 11. Waste Management
- 12. Storage/ Preparation Technologies, Various Spices
